

The 2011 Survey of Casino Entertainment in South Africa



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## Message from the Chairman

This edition of the annual CASA Survey again presents a comprehensive snapshot of South Africa's casino industry, and the extent to which it continues to play a constructive and beneficial role in the national, provincial and local economies. It paints a laudable picture of an industry that is alive to its social responsibilities, a major creator of employment and a provider of reputable and trustworthy leisure opportunities for all sectors of our society.

Quite correctly, South Africa's scrupulously regulated gambling dispensation demands of the casino sector the most exacting standards of accountability, not only to government regulators, but to the broader society within which we conduct our business. The Survey is but one of the instruments by which CASA and its members seek to meet this obligation, in the belief that over the years of its publication it has provided a unique narrative of the development and growth of the country's casino industry as it has unfolded since its legalisation in 1996.

One of the principal reasons for the demonstrable success of the casino sector and its ability to contribute so significantly to the realization of South Africa's development goals has been the constructive relationship that exists between the industry, government and regulators. This has been achieved, I believe, because we share a common interest in ensuring not only that the industry overall is both socially and economically successful, but also that it both is, and is perceived to be, safe.

But in South Africa, as in any regulated jurisdiction, the profitability of the casino industry is intimately dependent on what government allows us to do, requires us to do and forbids us to do. And in the same way that our industry is vulnerable to government, governments are instinctively vulnerable to public opinion. Confronted by popular misgivings about the social impact of gambling behaviour, the first reaction of government – any government – is more intervention, greater control and stricter regulation. When that happens, we must be in a position to defend ourselves against policy initiatives that are not based on sound evidence.

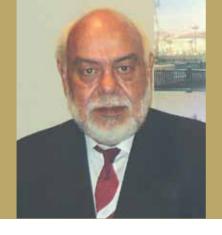
The CASA Survey provides one such defence against policy-making that is not soundly based on facts. By making available these data about the performance of the casino industry, we seek to ensure that legislators and regulators are equipped with sufficient empirical evidence to produce good public policy outcomes. Of course, to obtain a fully exhaustive picture, this Survey should be read in conjunction with other occasional CASA publications and data bases, and the research published by the National Gambling Board and the National Responsible Gambling Programme.

These industry efforts to assist in the establishment of a stable, predictable and coherent regulatory dispensation are fundamentally important, as a muddled policy environment makes it extremely difficult for the casino industry to operate with any degree of certainty. Casino companies will invest in expansion and refurbishment and create jobs most confidently when government is self-assured, comprehensively informed and proactive in setting the rules of the game. Where governments fail to put in place unambiguous, predictable and consistent legislative and policy frameworks, the sustainable development of our business becomes almost impossible.

It is CASA's hope that this edition of the Survey will go some way towards ensuring that outcome and prove as useful as its predecessors in providing the reader with all the information that is required to understand the dynamics of South Africa's casino industry.

JABU MABUZA

Chairman



## Message from the Chief Executive

This is the eighth successive year in which the Casino Association of South Africa has published its annual Survey of Casino Entertainment, in fulfilment of our obligation to gather, analyse and disseminate reliable data about the state of the country's casino industry, its contribution to national and provincial tax revenues, and its considerable contribution in the field of corporate social accountability.

The year has not been an easy one for our industry. The satisfactory macro-economic stability on which we have historically been able to depend now appears at risk, for there are signs that domestic inflation has been creeping upwards, driven by unsustainable wage settlements in the public sector, increases in property rates and utility costs, and deteriorating basic services such as water and electricity.

At the same time, high levels of household debt are still restraining consumption, which should be a principal driver of growth during our recovery from the global recession. This can only be sobering news for an industry such as ours, which relies on restored levels of disposable and discretionary income.

But that said, this Survey reveals the considerable economic benefits which the State continues to derive from the casino industry. During 2011, South Africa's casinos were responsible for more than R14 billion of the R17 billion that was generated by all forms of legal gambling. This turnover yields significant tax revenues, especially for the provinces where casino taxes and levies in most cases represent the largest percentage of own-revenue. In fact, an analysis of the value added statement of the casino industry clearly indicates that in the 2011 financial year some 39.31% of income from the industry accrued to government.

It is thus in the national interest that Government should approach with great caution the imposition of further regulatory restrictions or demands that may threaten the profitability of the casino industry and its ability to create jobs. This is particularly the case in respect of new taxes, which are bound to have an overall negative impact on casino turnover and thus on the tax payable to provinces, as well as on the sustainability of the approximately 52 000 jobs that the industry currently maintains.

The casino sector is already faced by a regulatory environment that is becoming increasingly onerous as new BEE requirements, corporate social investment demands and community expectations are being imposed as a condition of licence by all provincial gaming boards.

For that reason, arguably the most significant development in the year covered by this Survey has been the release of the long-awaited final report of the Gambling Review Commission. CASA took full advantage of several opportunities to submit comprehensive submissions to the Commission and also had the opportunity to make oral representations.

Overall, the report spoke favourably of South Africa's casino industry, finding that, on the whole, it is very well run and compares favourably with casinos anywhere else in the world. Importantly, it found that the approach taken by the South African government to encourage limited forms of casino-based destination style gambling, rather than allow for the proliferation of small and medium-sized gambling clubs throughout the country, appears to have worked well.

It further commented on the considerable capital investment that has been made by the industry, and the consequent benefits that have accrued to the tourist and entertainment sectors. On problem gambling, it found that the incidence has remained relatively constant, despite the significant growth in the size of the gambling industry, suggesting that harm minimisation measures have been relatively successful.

CASA's experience in engaging with the Commission once again reinforced our conviction that the sensible regulation of the gambling industry cannot take place in an information vacuum and it is therefore imperative that lawmakers have at their disposal up-to-date and dependable knowledge of the social and economic impact of legalised gaming in South Africa. It was therefore encouraging that the Commission explicitly recognised the need for public policy to be based on empirical research.

This edition of the Survey – and its predecessors – thus represents part of our mandate to assemble and disseminate factual and reliable information about the casino industry to all interested parties, in order that it may provide policy-makers with a firm and tested foundation of data.

CASA has in the past expressed its concern about the unpredictable consequences of the approaching reality of legalised online gambling on the established casino sector. In this connection, the Gambling Review Commission has proposed that a maximum



number of licences should be determined for online gambling, to allow for the controlled rollout of online gambling and to monitor its socio-economic impact over time. Too little is known at this stage about its impact on problem gambling to be able to allow a free market. In addition, the approach to limit the number of landbased gambling opportunities can be substantially undermined, if online gambling is not strictly controlled and limited.

CASA supports this approach and remains of the view that online gambling should be regulated and that land-based casinos, because of their already licensed and regulated status, should be given priority to bid.

Until then, online gambling remains unlawful in South Africa and this has recently been confirmed by the Supreme Court of Appeal, after years of protracted litigation between the Gauteng Gambling Board and Piggs Peak Casino. The SCA judgment ruled that players who participate in online gambling are doing so illegally, as is any organisation purporting to provide such a service or any financial institution facilitating such transactions.

This rapidly changing environment will further test CASA's essential role as not only the official representative of the interests of the country's legal casino gaming industry, but as a publisher of well-researched data about the sector. Rigorous, predictable and effective regulation is a cornerstone of the casino industry, but must occur within a policy context that is informed and rational. It is therefore CASA's hope that this Survey will contribute to that store of knowledge by providing elected officials, other decision-makers and the public with comprehensive, timely and accurate data about the important role the casino industry plays in the economies of communities nationwide.

Jeuch aun f. **Derek Auret Chief Executive** 



## Black Economic Empowerment

As recently as in 2009, CASA addressed an open letter to the Minister for Trade and Industry expressing the commitment of the casino industry to achieve an overall Level 4 rating in terms of the Codes of Good Practice on Broad-based Black Economic Empowerment by 2010. We are pleased to announce that this target has not only been achieved, but materially exceeded, to the extent that an overall Level 2 rating has now been achieved.

Pursuant to the undertakings made to the Minister for Trade and Industry, CASA instructed Empowerdex to perform a Broad-based Black Economic Empowerment ("B-BBEE") assessment in respect of all the casinos which are members of CASA in terms of the Codes of Good Practice. This exercise was completed during the last quarter of 2011, based on information provided in respect of 2010, and excellent results were achieved across the board.

The analysis was performed in respect of the casino industry as a whole, and reveals a national industry score of 95.00 points, which is equivalent to a Level 2 B-BBEE Contributor status. This includes ratings on all the elements of the Codes of Good Practice. The table below details the B-BBEE performance of casinos in the various provinces, as well as the consolidated national figures, excluding contributions made by the head office entities of the various casino groups.

From the Table below it is notable that in terms of the following elements of the Codes of Good Practice, casino operations in

South Africa are:

- 100% compliant in terms of the ownership element (22 points out of 22);
- 100% compliant in terms of the enterprise development element (15 points out of 15);
- 100% compliant in terms of the socio economic development element (5 points out of 5), and
- 95.8% compliant with the preferential procurement element (19.16 points out of 20).

#### **Ownership and Management Control**

Empowerdex verified that on a national basis, 45.47% of all voting rights are in the hands of black people and 45.93% of the total economic interest is in the hands of black people. This is exemplarily and must be seen against the backdrop of an industry with a total GGR value of approximately R14-billion. In addition, 12.59 % of the casino industry is in the hands of black women.

The casino industry has progressed significantly in respect of Board representation by black persons and on average, 44.06% of all board members of companies in the casino industry are from a previously disadvantaged background.

#### **Employment Equity**

Notable achievements of all casino operations in respect of

- 42.39% of Senior Management is black;
- 54.43% of Middle Management is black, and
- 71.05% of Junior Management is black.

#### **B-BBEE Performance**

Provincial Scores	Ownership (Verified)	Mangement Control	Employment Equity		Preferential Procurement	Enterprise Development	Socio- Economic Development	Overall- Score	B-BBEE Contributor Status Level
Gauteng	22.00	7.19	13.69	14.05	17.96	15.00	5.00	94.89	Level2
KwaZulu-Natal	22.00	8.15	12.17	12.34	18.72	15.00	5.00	93.38	Level2
Eastern Cape	21.96	7.36	12.19	10.82	18.97	15.00	5.00	91.30	Level2
Free State	22.00	6.07	11.69	11.38	17.93	15.00	5.00	89.07	Level2
Western Cape	19.50	6.49	13.10	9.46	20.00	15.00	5.00	88.55	Level2
Limpopo	21.59	5.26	11.89	11.70	15.98	15.00	5.00	86.42	Level2
North West	21.92	5.76	8.22	9.60	18.01	15.00	5.00	83.52	Level3
Mpumalanga	23.00	7.36	11.98	10.33	20.00	3.01	5.00	80.68	Level3
Northern Cape	11.53	5.06	8.17	8.56	18.10	15.00	5.00	71.43	Level4
National Score	22.00	7.50	12.92	12.92	19.16	15.00	5.00	94.51	Level2



Ownership	Voting Rights (Black)	Voting Rights (Black Women)	Economic Interest (Black)	Economic Interest (Black Women)	Economic Interest (Designated Groups)	Current Economic Interest	Bonus: Black New Entrants	Bonus: Broad-based Scheme / Esops	Score
Mpumalanga	57.85%	19.06%	57.85%	19.06%	17.64%	42.01%	19.65%	17.64%	23.00
Free State	46.25%	14.74%	46.30%	14.69%	11.25%	46.01%	12.91%	11.25%	22.00
Gauteng	52.96%	15.80%	53.21%	15.34%	29.40%	46.52%	16.02%	11.80%	22.00
North West	42.51%	13.41%	43.03%	12.89%	9.22%	40.14%	13.29%	9.22%	21.92
KwaZulu-Natal	41.33%	12.36%	41.20%	11.86%	11.30%	31.59%	12.28%	10.73%	22.00
Limpopo	68.09%	8.82%	54.12%	10.74%	8.29%	54.21%	13.79%	8.29%	21.59
Eastern Cape	37.49%	10.80%	38.09%	9.80%	11.10%	26.27%	21.07%	11.10%	21.96
Western Cape	30.01%	6.09%	27.20%	5.58%	7.70%	25.99%	7.23%	7.23%	19.50
Northern Cape	7.52%	2.35%	14.88%	5.12%	8.91%	14.88%	8.91%	8.91%	11.53
National Score	45.47%	12.99%	44.93%	12.59%	18.29%	38.30%	14.13%	10.85%	22.00

#### **Preferential Procurement**

Excellent results were achieved and 67,40% of the **total measured procurement** in the casino industry was procured from B-BBEE suppliers.

Total procurement spend for the casino industry for the measuring period amounted to R5.2 billion, signifying the market opportunities for goods and services that have been created for B-BBEE suppliers.

#### **Enterprise Development**

On aggregate the casino industry was awarded the maximum points achievable and scored 15 out of 15 points for enterprise development. 6,84% of all Net Profit After Tax in the industry went towards this element. This is significant in that the enterprise development component directly contributes towards the facilitation of the financial and operational independence of black-owned enterprises dealing with the casino industry.

#### **Skills Development**

A compliance rate of 86% was achieved for this element and 3,40% of leviable payroll was invested in the training of previously disadvantaged individuals working in the casino industry.

#### Conclusion

CASA is proud to be associated with an industry which, despite harsh economic conditions, has pledged to make a difference in respect of the advancement of Broad-based Black Economic Empowerment, and has made good on that pledge, as can be seen from the above. In addition the casino industry is committed to remaining at the very forefront of initiatives designed to promote the advancement of the black economic empowerment agenda throughout the country on an ongoing basis.

Employment Equity	% Black People living with disabilities	% Senior Management	% Middle Management	% Junior Management	Score
Gauteng	1.00%	49.86%	58.16%	74.15%	13.69
Western Cape	0.31%	51.50%	59.86%	67.87%	13.10
Eastern Cape	0.23%	43.33%	74.17%	67.47%	12.19
KwaZulu-Natal	0.54%	39.71%	53.37%	61.53%	12.17
Limpopo	0.00%	59.00%	45.59%	72.27%	11.89
Mpumalanga	0.41%	37.50%	50.54%	77.08%	11.98
Free State	1.11%	28.85%	50.74%	74.08%	11.69
North West	0.09%	6.25%	55.68%	65.70%	8.22
Northern Cape	0.29%	0.00%	64.83%	65.91%	8.17
National Score	0.53%	42.39%	54.43%	71.05%	12.92



## Research

#### UNDERSTANDING THE SOCIO-ECONOMIC PROFILE OF CASINO PATRONS

CASA commissioned Ipsos Markinor to conduct research at 18 casinos across South Africa during September 2011 to establish the profile of people who visit casinos with the primary objective to gamble. The overall aim of the study was to ascertain the socio-economic status of gamblers.

5,233 casino gamblers were surveyed of whom 40% were black, 38% white, 13% coloured and 9% Asian. The sample achieved yielded an equal split on gender. Of the gamblers surveyed, 56% were in the age-group 25-44.

The research showed that of those people visiting casinos with the primary objective to gamble, 23% of their activities were not gambling activities; these included eating at restaurants, entertainment, movies, games and other non-gambling activities provided by casinos.

With respect to gambling frequency, 61% of respondents gamble either once a month (23%) or once a week (38%).

85% of gamblers indicated that they planned to spend R600.00 or less at the casino, and this would include the cost of eating out, entertainment, movies, games and other non-gambling activities.

More than half (55%) of gamblers surveyed play the national lottery. Provincially, 64% of respondents in the North West play the lottery, followed closely by those in the Free State (63%) and KZN (62%).

Worth noting was the high awareness of The National Responsible Gambling Programme (NRGP) with 79% of respondents saying they were aware of the programme, with awareness highest in the Western Cape (95%) and Eastern Cape (92%).

The high barrier to entry to casinos was clearly shown by the fact that 82% of those interviewed live in a house/cluster or townhouse and only 1% live in a squatter hut or shack. Two thirds (66%) of gamblers used their own transport to get to casinos, with 18% using taxis and just 1% a bus. The only province where train transport was used was in the Western Cape but with a total of only 2% out of 721 respondents .

61% of gamblers were employed full-time, 15% were retired and 10% work part-time, with 8% being housewives. Only 3% were unemployed and looking for work.

74% of the gamblers interviewed earn more than R5,000 per month and 58% earn R8,000 and more per month (these results exclude those respondents who refused to answer the question on personal income).

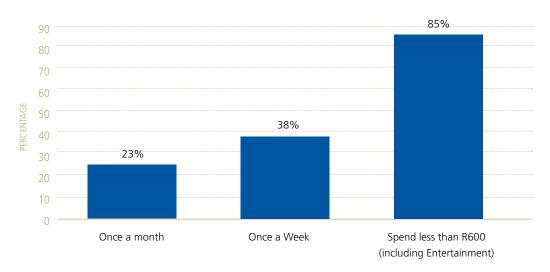
88% have at least two cell phones or more in their household, with 47% spending more than R200 on their cell phone usage per month.

Just over 42% are smokers and 60% buy alcoholic beverages, with 53% consuming alcohol once a week. 45% of respondents also consume fast foods once a week. 71% live in a metropolitan area and 77% of respondents have a motor vehicle in their households.

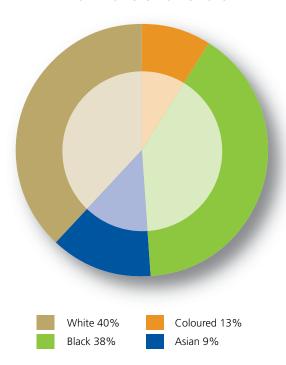
It is clear from the research that the overwhelming majority of casino visitors live in built homes, use their own transport to get to casinos and have a very high awareness of the National Responsible Gambling Programme. It is clear from these findings that casinos attract those who can afford to gamble and do not, given the high cost of entry and participation, attract those who could be classified as poor.



#### FREQUENCY AND SPEND



#### **PROFILE OF CASINO VISITORS**



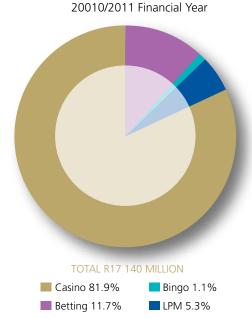


# National Gambling Statistics 2010/11 FINANCIAL YEAR

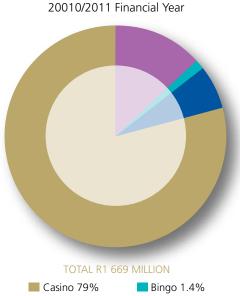
In 2011 the National Gambling Board (NGB) published its survey of national gambling statistics for the 2010/2011 financial year, ending 31 March 2011, in which it reported that gross gambling revenue for all sectors for the year was R17 billion, a 5% increase over the previous year's R16 billion.

### **GROSS GAMBLING REVENUE PER PROVINCE** TAX CONTRIBUTION PER PROVINCE 20010/2011 Financial Year 20010/2011 Financial Year TOTAL R17 140 MILLION (all sectors) TOTAL R1 669 MILLION (all sectors) KZN 19.6% North West 5.6% Free State 2.4% KZN 23.9% North West 4.1% Free State 1.8% ■ Mpumalanga 4.2% ■ N Cape 1.0% ■ Mpumalanga 2.9% ■ N Cape 0.8% Gauteng 39.3% Gauteng 41.3% ■ E Cape 5.4% Limpopo 3.6% ■ W Cape 20.1% ■ E Cape 6.7% ■ W Cape 15.6% Limpopo 1.7%

### GROSS GAMBLING REVENUE PER GAMBLING MODE



### TAX PER GAMBLING MODE

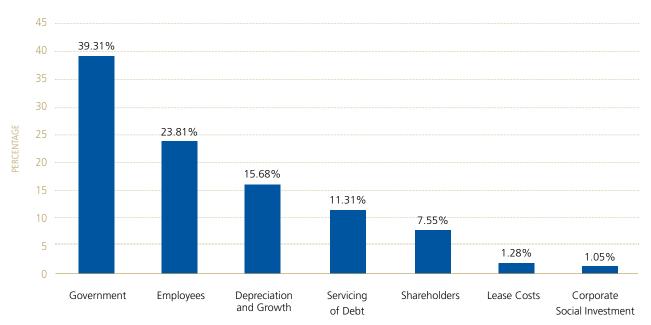


■ LPM 6.3%

Betting 13.3%

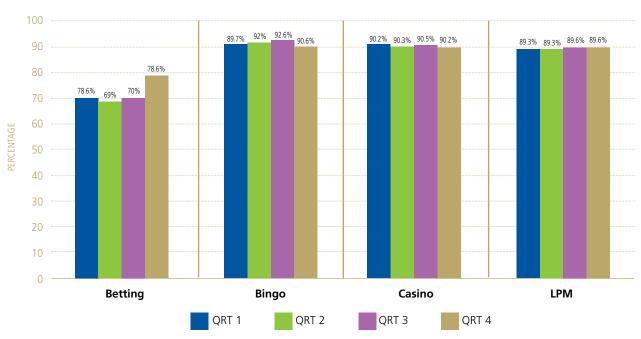
#### **CASINO INDUSTRY VALUE ADDED STATEMENT:**

WHERE THE MONEY GOES



#### PERCENTAGE OF RETURN TO PLAYER/PUNTER PER GAMBLING MODE

2011



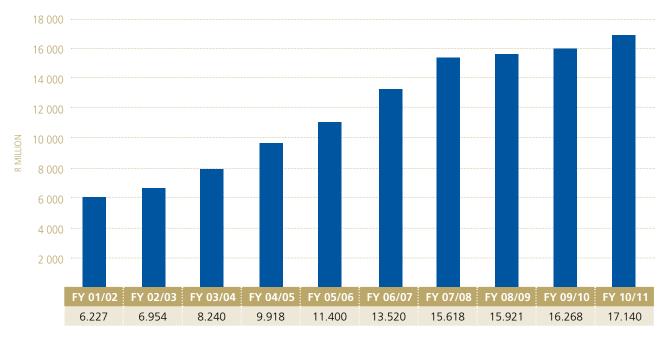


## National Gambling Statistics

2010/11 FINANCIAL YEAR

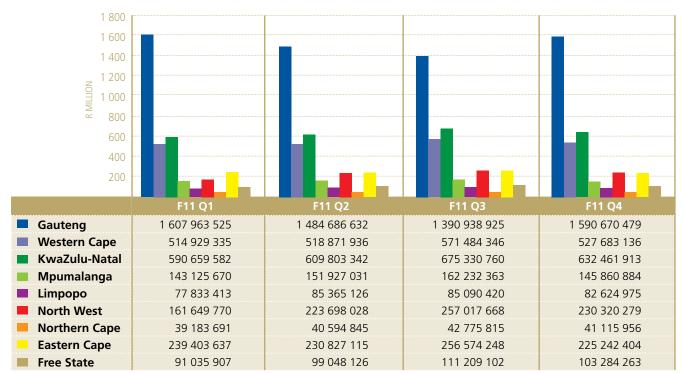
#### **INCREASE IN GAMBLING ACTIVITIES GROSS GAMBLING REVENUE ALL MODELS**

2010/2011 Financial Year



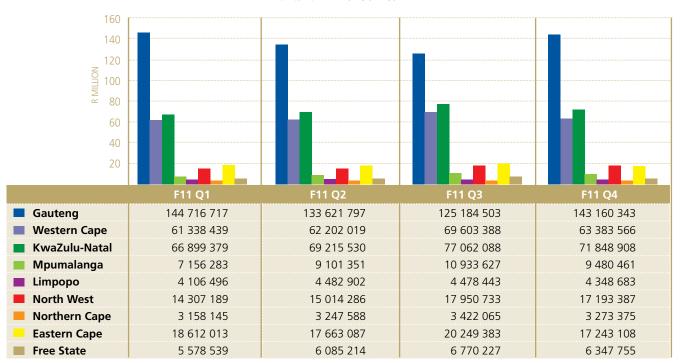
#### **QUARTERLY CASINO GROSS GAMBLING REVENUE**

2010/2011 Financial Year



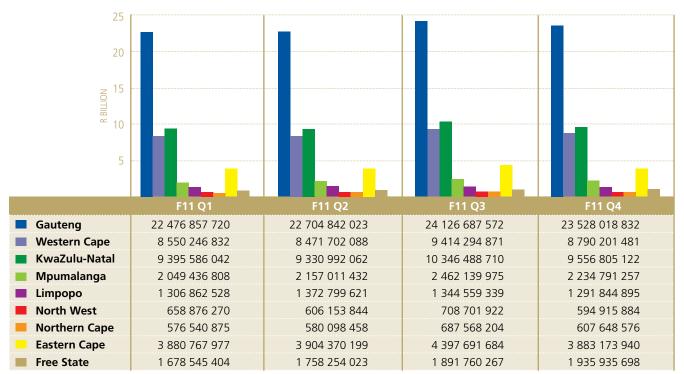
#### **QUARTERLY CASINO TAX / LEVIES**

2010/2011 Financial Year



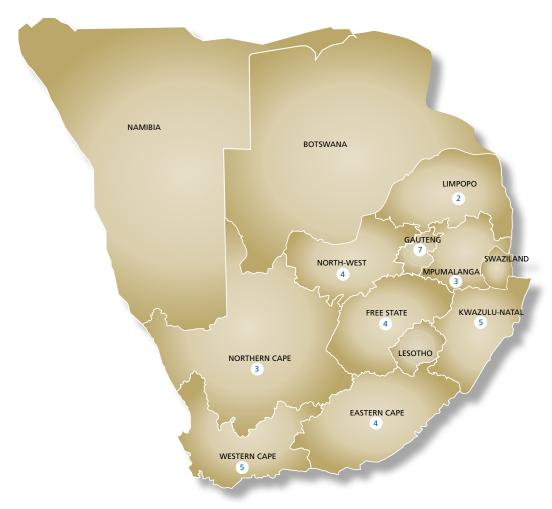
#### **QUARTERLY CASINO TURNOVER**

2010/2011 Financial Year





## Overview of Casino Entertainment



#### CASINO GROUP HOLDING LICENCES IN SOUTH AFRICA

	Sun International	Peermont Global	London Clubs International	Tsogo Sun	Not CASA members	TOTAL
Eastern Cape	2			2		4
Free State	2	1		1		4
Gauteng	2	1	1	3		7
KwaZulu-Natal	1	1		3		5
Limpopo	1	1				2
Mpumalanga		1		2		3
North West	2	2				4
Northern Cape	1				2	3
Western Cape	2			3		5
Total	13	7	1	14	2	37



## Profile of South African Casinos

### **ALL PROVINCES**

Current number of casinos	35
Maximum permissible casinos	40
Number of tables	828
Number of machines	22 335
Casino employees	33 894
Gross casino gaming revenue	R 14 042 524 647
<b>Total State and Provincial taxes</b>	R4 558 917 000
Casino levies paid to government	R 1 318 441 017
Visitors	60 568 866

#### Corporate Social Investment R 134 790 009

#### NEW EXPANSIONS/REFURBISHMENTS:

Value of expansions/
refurbishment over past year R 185 594 320
Size of expansion/refurbishment 46 533 m²
Number of new employees as a result of expansion 99

#### **THEATRES:**

Number of theatres	14
Size of expansion/refurbishment	18 135 m <sup>2</sup>
Capacity	12 280
Number of shows	1 719
Number of tickets sold	879 447
Total revenue	R 36 859 499
Employees - direct	119
Employees - indirect	712

#### **RESTAURANTS:**

Number of restaurants	163
Size	65 164 m <sup>2</sup>
Capacity	28 037
Employees - full time	3 972
Casuals	1 711
Total annual turnover	R 1 126 625 202

#### **FAST FOOD OUTLETS:**

Number of outlets	87
Employees - full time	692
Casuals	124
Total annual turnover	R 178 922 156

#### **CINEMAS:**

CHILIVIAS.	
Number of cinemas	62
Size	24 963 m <sup>2</sup>
Capacity	11 030
Number of shows	106 193
Number of tickets sold	3 247 425
Total Revenue	R 120 327 268
Employees - direct	111
Employees - indirect	223

#### **ENTERTAINMENT AREA:**

Number of areas	64
Size	57 417 m <sup>2</sup>
Capacity	16 512
Number of guests	1 387 250
Employees - full time	918
Casuals	499
Total annual turnover	R 278 112 553

#### **RETAIL OUTLETS:**

Number of shops	111
Employees - full time	428
Casuals	146
Total annual turnover	R 158 505 472

#### **HOTELS:**

Number of hotels	44
Size of hotels	6 678 rooms
Number of beds	9 963
Ave occupancy percentage	60%
Percentage foreign vs domestic occupants	4%
Number of guests	2 075 703
Employees - direct	1 343
Employees - indirect	757
Total annual turnover	R 1 262 520 154

#### **CONFERENCE FACILITIES:**

Size	48 395 m <sup>2</sup>
Capacity	40 402
Number of conventions	9 011
Number of delegates	875 174
Employees - direct	407
Employees - indirect	2 605
Total annual turnover	R 267 888 822

#### **SPORTING EVENTS:**

Number of events	172
Number of participants	45 092
Number of spectators	120 320
Employees - direct	1 943
Employees - indirect	1 456
Total annual turnover	R 82 801 669

TOTAL ANNUAL TURNOVER - OTHER FACILITIES R 3 475 703 296
TOTAL EMPLOYEES - OTHER FACILITIES 18 166
TOTAL EMPLOYEES - OTHER FACILITIES & CASINOS 52 060



# Profile of South African Casinos by Province

2010/11 FINANCIAL YEAR

#### **EASTERN CAPE**

Current number of casinos	4
Maximum permissible casinos	5
Number of tables	56
Number of machines	1 806
Casino employees	2 833
Gross casino gaming revenue	R 952 047 404
Casino levies paid to government	R 73 767 591
Visitors	5 286 958

#### R 4 696 390 **Corporate Social Investment**

#### **NEW EXPANSIONS/REFURBISHMENTS**

Value of expansions/refurbishment	
over past year	R 25 100 000
Size of expansion/refurbishment	323 m <sup>2</sup>
Type of expansion/refurbishment	Generator Park

#### **THEATRES**

Number of theatres	2
Size of expansion/refurbishment	3 280 m <sup>2</sup>
Capacity	1 343
Number of shows	61
Number of tickets sold	45 453
Employees - direct	1
Employees - indirect	6

#### **RESTAURANTS**

Number of restaurants	14
Size	6 895 m <sup>2</sup>
Capacity	2 070
Employees - full time	294
Casuals	71
Total annual turnover	R 90 508 987

#### **FAST FOOD OUTLETS**

Number of outlets	16
Employees - full time	144
Casuals	15
Total annual turnover	R 10 640 350

#### CINEMAS

LINEWAS	
Number of cinemas	12
Size	6 776 m <sup>2</sup>
Capacity	1 728
Number of shows	21 836
Number of tickets sold	556 311
Total Revenue	R 19 929 051
Employees - direct	53

#### **ENTERTAINMENT AREAS**

Number of areas	9
Types of entertainment	Radio Station,
	Games Arcade, Child Care
Size	3 669 m <sup>2</sup>
Capacity	33
Number of guests	16 904
Employees - full time	157
Casuals	12
Total annual turnover	R 21 348 096

#### **RETAIL OUTLETS**

Number of shops	27
Employees - full time	144
Casuals	7
Total annual turnover	R 33 616 092

HOTELS	
Number of hotels	3
Size of hotels	316 rooms
Number of beds	508
Ave occupancy percentage	74%
Percentage foreign vs domestic occupants	1%
Number of guests	200 189
Employees - direct	193
Employees - indirect	20
Total annual turnover	R 40 002 360

#### **CONFERENCE FACILITIES**

Size	5 005 m <sup>2</sup>
Capacity	2 960
Number of conventions	402
Number of delegates	30 340
Employees - direct	152
Employees - indirect	342
Total annual turnover	R 6 572 430

#### **SPORTING EVENTS**

Number of events	114
Type of events	Golf
Number of participants	14 680
Facilities used	Golf Clubs
Employees - direct	428
Employees - indirect	737
Total annual turnover	R 2700 000

Taxable revenue (	millions)	Rates of tax
0-4		3.0%
4-8	120 000	5.0%
>8	320 000	10.0%



## PORT ELIZABETH: THE BOARDWALK CASINO AND ENTERTAINMENT WORLD

October 2000
Emfuleni Resorts (Pty) Ltd
Sun International Management Ltd
R 484 million
789
346
443
781
23
3 157 896

#### **EAST LONDON: HEMINGWAYS CASINO**

Date opened	September 2001
Operator	Tsogo Sun Emonti (Pty) Ltd
Management company	Tsogo Sun
Total capital investment	R 476 million
Employees	537
Permanent	243
Outsourced	294
Slots	395
Tables	12
Visitors	1 306 072

#### MBIZANA: WILD COAST SUN

Date opened	December 1981
Operator	Transkei Sun International Ltd
Management company	Sun International Management Ltd
Total capital investment	R 313 million
Employees	1 356
Permanent	446
Casual	248
Outsourced	662
Slots	450
Tables	15
Visitors	609 166

#### QUEENSTOWN: QUEEN'S CASINO

Date opened	December 2007
Operator	Lukhanji Leisure (Pty) Ltd
Management company	Tsogo Sun
Total capital investment	R 2 million
Employees	151
Permanent	125
Casual	17
Outsourced	9
Slots	180
Tables	6
Visitors	213 824





# Profile of South African Casinos by Province 2010/11 FINANCIAL YEAR

#### **FREE STATE**

Current number of casinos	4
Maximum permissible casinos	4
Number of tables	38
Number of machines	873
Casino employees	1 018
Gross casino gaming revenue	R 404 577 398
Casino levies paid to government	R 24 781 735
Visitors	2 371 169

#### Corporate Social Investment R 1 815 599

#### **NEW EXPANSIONS/REFURBISHMENTS:**

Value of expansions/refurbishment	
over past year R 2	8 448 541
Size of expansion/refurbishment	400 m <sup>2</sup>
Type of expansion/refurbishment	Prive
Number of new employees as a result of expansion	6

#### THEATRES:

Number of theatres	1
Size of expansion/refurbishment	180 m²
Capacity	180
Number of shows	312
Number of tickets sold	950
Total revenue	R 52 000
Employees - direct	8
Employees - indirect	2

#### **RESTAURANTS:**

Number of restaurants	4
Size	1 191 m²
Capacity	640
Employees - full time	123
Casuals	26
Total annual turnover	R 22 756 358

#### **FAST FOOD OUTLETS:**

Number of outlets	3
Employees - full time	14
Casuals	2
Total annual turnover	R 2 303 915

#### **ENTERTAINMENT AREA:**

Number of areas	3
Types of entertainment	Sports Bar, Floor Bar, Games Arcade
Size	260 m <sup>2</sup>
Capacity	320
Number of guests	334 735
Employees - full time	36
Total annual turnover	R 3 787 255

#### **RETAIL OUTLETS:**

Number of shops	3
Employees - full time	15
Casuals	2
Total annual turnover	R 1 563 894

#### **HOTELS:**

Number of hotels	2
Size of hotels	51 rooms
Number of beds	72
Ave occupancy percentage	70%
Number of guests	20 029
Employees - direct	22
Employees - indirect	4
Total annual turnover	R 5 185 547

#### **CONFERENCE FACILITIES:**

Size	762 m <sup>2</sup>
Capacity	725
Number of conventions	974
Number of delegates	32 681
Employees - direct	10
Employees - indirect	116
Total annual turnover	R 4 563 468

	5.7
Taxable revenue (millions)	Rates of tax



#### **BETHLEHEM: FRONTIER INN AND CASINO**

Date opened November 2006 Peermont Global (Eastern Free State) Operator (Pty) Ltd Management company Peermont Global (Pty) Ltd Total capital investment R 110 million Employees 198 Permanent 130 Casual 30 Outsourced 38 Slots 130 Tables 11 Visitors 334 735

#### **BLOEMFONTEIN: WINDMILL CASINO AND ENTERTAINMENT CENTRE**

Date opened September 2005 Operator Mangaung Sun (Pty) Ltd Sun International Management Ltd Management company Total capital investment R 224 million Employees 355 Permanent 194 Casual 15 Outsourced 146 Slots 343 Tables 18 Visitors 1 115 000

#### THABA 'NCHU: NALEDI SUN

Date opened	May 1989
Operator	Sun International (South Africa) Ltd
Management company	Sun International Management Ltd
Total capital investment	R 17 million
Employees	94
Permanent	74
Outsourced	20
Slots	150
Visitors	193 530

#### **WELKOM: GOLDFIELDS CASINO AND ENTERTAINMENT CENTRE**

Date opened	December 2003
Operator	Tsogo Sun
Management company	Tsogo Sun
Total capital investment	R 101 million
Employees	371
Permanent	218
Outsourced	153
Slots	250
Tables	9
Visitors	727 904







# Profile of South African Casinos by Province

2010/11 FINANCIAL YEAR

#### **GAUTENG**

Current number of casinos	7
Maximum permissible casinos	7
Number of tables	321
Number of machines	8 750
Casino employees	10 942
Gross casino gaming revenue	R 6 074 259 561
Casino levies paid to government	R 546 683 360
Visitors	22 637 184

**Corporate Social Investment** R 39 856 948

#### **NEW EXPANSIONS/REFURBISHMENTS:**

Value of expansions/refurbishment over past year R 8 769 690 Size of expansion/refurbishment 42 410 m<sup>2</sup> Type of expansion/refurbishment Purchase vacant land

#### THEATRES:

Number of theatres	7
Size of expansion/refurbishment	12 548 m <sup>2</sup>
Capacity	9 320
Number of shows	889
Number of tickets sold	729 400
Total revenue	R 27 698 517
Employees - direct	61
Employees - indirect	682

#### **RESTAURANTS:**

Number of restaurants	66
Size	29 274 m <sup>2</sup>
Capacity	12 705
Employees - full time	1 688
Casuals	802
Total annual turnover	R 507 301 226

#### **FAST FOOD OUTLETS:**

30
289
59
R 78 459 749

27
12 003 m <sup>2</sup>
5 614
58 145
1 487 163
R 64 745 752
27
173

#### **ENTERTAINMENT AREA:**

Number of areas	30
Types of entertainment	Shows, Comedy Club,
	Magic Co Arcade, Creche, TAB etc
Size	21 073 m <sup>2</sup>
Capacity	4 965
Number of guests	489 007
Employees - full time	221
Casuals	191
Total annual turnover	R 142 466 974

#### **RETAIL OUTLETS:**

Number of shops	44
Employees - full time	197
Casuals	80
Total annual turnover	R 89 687 247

#### HOTELS:

TIOTEE3.	
Number of hotels	15
Size of hotels	1 825 rooms
Number of beds	2 871
Ave occupancy percentage	76%
Percentage foreign vs domestic occupants	12%
Number of guests	780 526
Employees - direct	557
Employees - indirect	392
Total annual turnover	R 464 979 982

#### **CONFERENCE FACILITIES:**

Size	17 564 m <sup>2</sup>
Capacity	15 888
Number of conventions	4 491
Number of delegates	460 288
Employees - direct	107
Employees - indirect	1 250
Total annual turnover	R 122 987 229

#### **SPORTING EVENTS:**

Number of events	31
Type of events	ATP 20 Series Tennis, Cycling,
	Boxing, Soccer, Netball, Cricket etc
Number of participants	16 510
Number of spectators	49 224
Facilities used	Outdoor venue, Restaurants
Employees - direct	42
Employees - indirect	29

Taxable revenue (millions)	Rates of tax
	0.0%



#### MABOPANE: MORULA CASINO AND HOTEL

June 1989 Date opened Operator Sun International (South Africa) Ltd Sun International Management Ltd Management company R 241 million Total capital investment Employees 496 Permanent 410 Outsourced 86 Slots 510 Tables 12 914 729 Visitors

#### **FOURWAYS: MONTECASINO**

November 2000
Tsogo Sun
Tsogo Sun
R 2 billion
2 544
1 130
35
1 379
1 714
75
9 509 326

#### JOHANNESBURG: GOLD REEF CITY CASINO

October 1998
Tsogo Sun
Tsogo Sun
R 2 billion
1 656
988
68
600
1 600
50
2 549 010

#### VANDERBIJLPARK: EMERALD RESORT AND CASINO

Date opened	December 1999
Operator	Emerald Safari Resort (Pty) Ltd
Management company	London Clubs International
Total capital investment	R 623 million
Employees	1 052
Permanent	355
Casual	146
Outsourced	551
Slots	660
Tables	33
Visitors	1 202 233

### KEMPTON PARK: EMPERORS PALACE HOTEL CASINO AND CONVENTION RESORT

Date opened	December 1998
Operator	Peermont Global (Pty) Ltd
Management company	Peermont Global (Pty) Ltd
Total capital investment	R 1.5 billion
Employees	2 731
Permanent	1 375
Casual	150
Outsourced	1 206
Slots	1 724
Tables	67
Visitors	4 331 764

#### **BRAKPAN: CARNIVAL CITY**

Date opened	January 1999
Operator	Afrisun Gauteng (Pty) Ltd
Management company	Sun International Management Ltd
Total capital investment	R 1 billion
Employees	1 929
Permanent	714
Casual	20
Outsourced	1 195
Slots	1 758
Tables	56
Visitors	2 629 651

#### **WEST RAND: SILVERSTAR CASINO RESORT**

Date opened	December 2007
Operator	Tsogo Sun
Management company	Tsogo Sun
Total capital investment	R 1 billion
Employees	534
Permanent	524
Casual	10
Slots	784
Tables	28
Visitors	1 500 471





# Profile of South African Casinos by Province

2010/11 FINANCIAL YEAR

#### **KWAZULU-NATAL**

Current number of casinos	5
Maximum permissible casinos	5
Number of tables	137
Number of machines	3 509
Casino employees	4 258
Gross casino gaming revenue	R 2 508 255 597
Casino levies paid to government	R 285 025 905
Visitors	14 645 703

#### **Corporate Social Investment** R 7 729 062

#### **NEW EXPANSIONS/REFURBISHMENTS:**

Value of expansions/refurbishment		
over past year	R 123 27	6 089
Size of expansion/refurbishment	3 4	00 m²
Type of expansion/refurbishment	Main gaming	floor,
Hotel, Co	onference, Compute	er Lab
Number of new employees as a resul	It of expansion	93

#### THEATRES:

Number of theatres	1
Size of expansion/refurbishment	907 m <sup>2</sup>
Capacity	577
Number of shows	206
Number of tickets sold	66 533
Total revenue	R 33 333
Employees - indirect	3

#### **RESTAURANTS:**

120171018111101	
Number of restaurants	33
Size	12 728 m <sup>2</sup>
Capacity	5 212
Employees - full time	1 009
Casuals	347
Total annual turnover	R 249 992 213

### **FAST FOOD OUTLETS:**

Number of outlets	11
Employees - full time	137
Casuals	30
Total annual turnover	R 49 040 038

### CINEMAS:

CINEIVIAS.	
Number of cinemas	8
Size	3 579 m <sup>2</sup>
Capacity	1 501
Number of shows	2 920
Number of tickets sold	714 556
Total Revenue	R 16 171 648
Employees - direct	12
Employees - indirect	30

#### **ENTERTAINMENT AREA:**

Types of entertainment Children's entertainment, Ni	ight Club
Size	2 981 m²
Capacity	1 620
Number of guests	72 746
Employees - full time	32
Casuals	40
Total annual turnover R 14	514 659

#### **RETAIL OUTLETS:**

Number of shops	7
Employees - full time	12
Casuals	39
Total annual turnover	R 20 73/1 2/11

#### **HOTELS:**

Number of hotels	6
Size of hotels	2 034 rooms
Number of beds	617
Ave occupancy percentage	64%
Percentage foreign vs domestic occupants	4%
Number of guests	193 749
Employees - direct	183
Employees - indirect	5
Total annual turnover	R 91 860 497

#### **CONFERENCE FACILITIES:**

Size	4 323 m <sup>2</sup>
Capacity	2 339
Number of conventions	724
Number of delegates	110 696
Employees - direct	49
Employees - indirect	92
Total annual turnover	R 23 897 453

#### **SPORTING EVENTS:**

Number of events	11
Type of events	Kick Boxing
Number of participants	3 431
Number of spectators	2 670
Facilities used	Imbizo
Employees - direct	37
Employees - indirect	60
Total annual turnover	R 100 000

#### **PROVINCIAL GAMING TAX BASE**

Taxable revenue (millions)	Rates of tax
30	9.0%
>30	12.0%

+ 0.5% local government levy



#### **DURBAN: SUNCOAST CASINO AND ENTERTAINMENT WORLD**

Date opened	October 2002
Operator	Tsogo Sun KwaZulu-Natal (Pty) Ltd
Management company	Tsogo Sun
Total capital investment	R 1 billion
Employees	1 735
Permanent	914
Casual	39
Outsourced	782
Slots	1 330
Tables	50
Visitors	8 226 336

### UMHLANGA: SIBAYA CASINO AND ENTERTAINMENT KINGDOM

KINGDOW	
Date opened	December 2004
Operator	Afrisun KZN (Pty) Limited
Management company	Sun International Management Ltd
Total capital investment	R 740 million
Employees	1 618
Permanent	595
Casual	9
Outsourced	1 014
Slots	1 212
Tables	45
Visitors	3 276 205

#### EMPANGENI: UMFOLOZI CASINO CONVENTION RESORT

EMPANGENI: UMFOLOZI CASINO CONVENTION RESORT		
Date opened	May 2002	
Operator	Peermont Global (KZN) (Pty) Ltd	
Management company	Peermont Global Management	
	(KZN) (Pty) Ltd	
Total capital investment	R 192 million	
Employees	322	
Permanent	230	
Outsourced	92	
Slots	267	
Tables	12	
Visitors	720 000	

### NEWCASTLE: BLACKROCK CASINO, ENTERTAINMENT AND HOTEL

Date opened	September 1999
Operator	Tsogo Sun
Management company	Tsogo Sun
Total capital investment	R 117 million
Employees	320
Permanent	118
Casual	83
Outsourced	119
Slots	250
Tables	7
Visitors	524 407

#### PIETERMARITZBURG: GOLDEN HORSE CASINO

Date opened	September 2001
Operator	Tsogo Sun
Management company	Tsogo Sun
Total capital investment	R 413 million
Employees	263
Permanent	263
Slots	450
Tables	23
Visitors	1 898 755





## Profile of South African Casinos by Province 2010/11 FINANCIAL YEAR

### **LIMPOPO**

Current number of casinos	2
Maximum permissible casinos	3
Number of tables	23
Number of machines	514
Casino employees	928
Gross casino gaming revenue	R 330 913 934
Casino levies paid to government	R 17 416 524
Visitors	1 673 147

#### **Corporate Social Investment** R 4 746 049

#### **RESTAURANTS:**

Number of restaurants	2
Size	622 m <sup>2</sup>
Capacity	300
Employees - full time	114
Casuals	63
Total annual turnover	R 9 811 985

#### **FAST FOOD OUTLETS:**

Number of outlets	2
Employees - full time	10
Casuals	3
Total annual turnover	R 5 424 088

#### **ENTERTAINMENT AREA:**

Number of areas	1
Types of entertainment	Sports Bar
Size	431 m <sup>2</sup>
Capacity	300
Number of guests	16 120
Employees - full time	10
Total annual turnover	R 2 369 057

#### **RETAIL OUTLETS:**

Number of shops	3
Employees - full time	24
Total annual turnover	R 3 406 326

#### **HOTELS:**

Number of hotels	2
Size of hotels	184 rooms
Number of beds	237
Ave occupancy percentage	71%
Percentage foreign vs domestic occupants	7%
Number of guests	55 750
Employees - direct	49
Employees - indirect	14
Total annual turnover	R 26 597 987

#### **CONFERENCE FACILITIES:**

Size	1 592 m <sup>2</sup>
Capacity	991
Number of conventions	244
Number of delegates	23 400
Employees - direct	8
Employees - indirect	61
Total annual turnover	R 5 657 035

Taxable revenue (millions)	Rates of tax
	6.0%





## POLOKWANE: MEROPA LEISURE AND ENTERTAINMENT (PTY) LTD

Date opened	March 2002
Operator	Meropa Leisure and Entertainment
	(Pty) Ltd
Management company	Sun International Management Ltd
Total capital investment	R 224 million
Employees	603
Permanent	231
Outsourced	372
Slots	374
Tables	16
Visitors	1 068 000

## THOHOYANDOU: KHORONI HOTEL CASINO AND CONVENTION RESORT

Date opened	October 2006
Operator	Peermont Global (Limpopo) (Pty) Ltd
Management company	Peermont Global Management
	(NW&L) (Pty) Ltd
Total capital investment	R 24 million
Employees	325
Permanent	192
Casual	14
Outsourced	119
Slots	140
Tables	7
Visitors	605 147





## Profile of South African Casinos by Province 2010/11 FINANCIAL YEAR

#### **MPUMALANGA**

Current number of casinos	3
Maximum permissible casinos	4
Number of tables	46
Number of machines	1 104
Casino employees	1 365
Gross casino gaming revenue	R 603 145 948
Casino levies paid to government	R 36 671 722
Visitors	3 135 620

#### **Corporate Social Investment** R 53 050 418

#### **RESTAURANTS:**

Number of restaurants	5
Size	880 m <sup>2</sup>
Capacity	538
Employees - full time	57
Casuals	68
Total annual turnover	R 19 775 029

#### **FAST FOOD OUTLETS:**

Number of outlets	1
Employees - full time	18
Total annual turnover	R 1 534 501

#### **CINEMAS:**

Number of cinemas	7
Size	164 m²
Capacity	1 110
Number of shows	8 692
Number of tickets sold	307 937
Total Revenue	R 11 863 386
Employees - direct	15

#### **ENTERTAINMENT AREA:** Number of areas

Number of areas	4
Types of entertainment	Magic Co, Ten Pin Bowling,
	Karaoke, Shows etc
Size	1 032 m <sup>2</sup>
Capacity	950
Number of guests	40 225
Employees - full time	5
Casuals	177
Total annual turnover	R 11 615 809

#### **RETAIL OUTLETS:**

Number of shops	3
Employees - full time	5
Casuals	6
Total annual turnover	R 1 999 893

#### **HOTELS:**

Number of hotels	5
Size of hotels	497 rooms
Number of beds	718
Ave occupancy percentage	66%
Percentage foreign vs domestic occupants	9%
Number of guests	119 172
Employees - direct	74
Employees - indirect	52
Total annual turnover	R 72 819 544

#### **CONFERENCE FACILITIES:**

Size	2 708 m <sup>2</sup>
Capacity	2 214
Number of conventions	205
Number of delegates	38 235
Employees - direct	9
Employees - indirect	195
Total annual turnover	R 7 649 341

#### **SPORTING EVENTS:**

Number of events	1
Type of events	Golf, Various Sports Screenings
Number of participants	450
Number of spectators	2 974
Facilities used	Golf Course, Explorers Restaurant
Employees - direct	35
Employees - indirect	30
Total annual turnover	R 2 608 800

laxable revenue (millions)	Rates of tax
	5.7%



## WITBANK: THE RIDGE CASINO AND ENTERTAINMENT RESORT

Date opened	March 1998
Operator	Tsogo Sun
Management company	Tsogo Sun
Total capital investment	R 380 million
Employees	590
Permanent	242
Casual	248
Outsourced	100
Slots	426
Tables	18
Visitors	1 434 492

## SECUNDA: GRACELAND HOTEL, CASINO AND COUNTRY CLUB

Date opened	October 1997
Operator	Peermont Global (Southern Highveld)
	(Pty) Ltd
Management company	Peermont Global (Pty) Ltd
Total capital investment	R 250 million
Employees	458
Permanent	271
Casual	17
Outsourced	170
Slots	311
Tables	18
Visitors	581 204

#### **NELSPRUIT: EMNOTWENI CASINO**

Date opened	October 1997
Operator	Tsogo Sun
Management company	Tsogo Sun
Total capital investment	R 170 million
Employees	317
Permanent	203
Outsourced	114
Slots	367
Tables	10
Visitors	1 119 924







# Profile of South African Casinos by Province

2010/11 FINANCIAL YEAR

#### **NORTH WEST**

<b>Current number of casinos</b>	4
Maximum permissible casinos	4
Number of tables	78
Number of machines	1 730
Casino employees	9 456
Gross casino gaming revenue	R 872 685 745
Casino levies paid to government	R 64 465 595
Visitors	1 905 622

#### **Corporate Social Investment** R 7 479 293

#### THEATRES:

Number of theatres	2
Size of expansion/refurbishment	788 m²
Capacity	700
Number of shows	245
Number of tickets sold	21 510
Total revenue	R 1 605 677
Employees - direct	49
Employees - indirect	14

#### **RESTAURANTS:**

Number of restaurants	21
Size	7 441 m²
Capacity	4 368
Employees - full time	323
Casuals	185
Total annual turnover	R 123 575 625

#### **FAST FOOD OUTLETS:**

2
2

#### **CINEMAS:**

Number of cinemas	2
Size	200 m <sup>2</sup>
Capacity	203
Number of shows	3 650

#### **ENTERTAINMENT AREA:**

Number of areas	2
Types of entertainment	Superbowl, Putt-Putt, Quad Biking,
	Horse Riding, Arcade Games etc
Size	99 m²
Capacity	700
Number of guests	21 000
Employees - full time	404
Casuals	69
Total annual turnover	R 55 867 340

#### **RETAIL OUTLETS:**

Number of shops	18
Employees - full time	8
Total annual turnover	R 2 538 758

#### **HOTELS:**

Number of hotels	8
Size of hotels	1 578 rooms
Number of beds	4 617
Ave occupancy percentage	70%
Percentage foreign vs domestic occupants	4%
Number of guests	600 643
Employees - direct	208
Employees - indirect	226
Total annual turnover	R 540 422 660

#### **CONFERENCE FACILITIES:**

Size	13 857 m <sup>2</sup>
Capacity	13 535
Number of conventions	1 444
Number of delegates	131 427
Employees - direct	51
Employees - indirect	532
Total annual turnover	R 88 115 134

#### **SPORTING EVENTS:**

Number of events	15
Type of events	Golf, Motor Cross, Swimming,
	Tennis, Pigeon Racing
Number of participants	10 021
Number of spectators	65 452
Facilities used	Golf Courses, Motor Cross Track,
	Swimming Pools etc
Employees - direct	1 401
Employees - indirect	600
Total annual turnover	R 77 392 869

Taxable revenue (millions)	Rates of tax
	3.0%



#### MMABATHO: MMABATHO PALMS CASINO HOTEL AND **CONVENTION RESORT**

Date opened	January 1999
Operator	Peermont Global (North West) (Pty) Ltd
Management company	Peermont Global (NW&L) (Pty) Ltd
Total capital investment	R 252 million
Employees	299
Permanent	147
Outsourced	152
Slots	155
Tables	8
Visitors	276 147

#### **PILANESBURG: SUN CITY**

Date opened	December 1979
Operator	Sun International (South Africa) Ltd
Management company	Sun International Management Ltd
Total capital investment	R 1 billion
Employees	7 774
Permanent	1 401
Casual	2 124
Outsourced	4 249
Slots	601
Tables	38
Visitors	844 325

#### KLERKSDORP: RIO CASINO HOTEL CONVENTION RESORT

KLERKSDORF, RIO CA	SING HOTEL CONVENTION RESORT
Date opened	September 2004
Operator	Peermont Global (North West) (Pty) Ltd
Management company	Peermont Global Management
	(NW&L) (Pty) Ltd
Total capital investment	R 223 million
Employees	322
Permanent	255
Casual	8
Outsourced	59
Slots	274
Tables	13
Visitors	335 150

#### HAMMANSKRAAL: THE CAROUSEL CASINO AND **ENTERTAINMENT WORLD**

Date opened	November 1991
Operator	Sun International
Management company	Sun International
Total capital investment	R 310 million
Employees	1 061
Permanent	276
Casual	50
Outsourced	735
Slots	700
Tables	19
Visitors	450 000





# Profile of South African Casinos by Province

2010/11 FINANCIAL YEAR

### **NORTHERN CAPE**

<b>Current number of CASA-affiliated casinos</b>	1
Maximum permissible casinos	3
Number of tables	11
Number of machines	250
Casino employees	268
Gross casino gaming revenue	R 163 670 307
Casino levies paid to government	R 13 101 173
Visitors	878 156

#### Corporate Social Investment R 310 180

#### **RESTAURANTS:**

Number of restaurants	1
Size	279 m²
Capacity	86
Employees - full time	35
Casuals	1
Total annual turnover	R 3 853 123

#### **ENTERTAINMENT AREA:**

Number of areas	1
Types of entertainment	Live entertainment
Size	358 m <sup>2</sup>
Capacity	250
Number of guests	20 150
Employees - full time	12
Casuals	2
Total annual turnover	R 1 527 000

#### **RETAIL OUTLETS:**

Number of shops	1
Employees - full time	5
Total annual turnover	R 1 470 492

#### **CONFERENCE FACILITIES:**

Size	440 m²
Capacity	180
Number of conventions	105
Number of delegates	7 321
Employees - direct	8
Employees - indirect	15
Total annual turnover	R 1 716 750

#### **PROVINCIAL GAMING TAX BASE**

Taxable revenue (millions)	Rates of tax
	8.0%

(2% Development Trust)







#### KIMBERLEY: FLAMINGO CASINO

Date opened March 2002 Operator Teemane (Pty) Ltd Management company Sun International Management Ltd Total capital investment R 158 million Employees 268 Permanent 169 Outsourced 99 Slots 250 Tables 11 Visitors 878 156

Desert Palace NOT A MEMBER OF CASA

Kuruman: Leitlho Resort and

Entertainment World NOT A MEMBER OF CASA







# Profile of South Obfrican Casinos by Province

#### **WESTERN CAPE**

Current number of casinos	5
Maximum permissible casinos	5
Number of tables	118
Number of machines	3 799
Casino employees	2 826
Gross casino gaming revenue	R 2 132 968 753
Casino levies paid to government	R 256 527 412
Visitors	8 035 307

#### Corporate Social Investment R 15 106 070

#### THEATRES:

Number of theatres	1
Size of expansion/refurbishment	432 m²
Capacity	160
Number of shows	6
Number of tickets sold	15 601
Total revenue	R 7 469 972
Employees - indirect	5

#### **RESTAURANTS:**

Number of restaurants	17
Size	5 855 m <sup>2</sup>
Capacity	2 118
Employees - full time	329
Casuals	148
Total annual turnover	R 99 050 656

#### **FAST FOOD OUTLETS:**

12
80
15
R 31 519 514

### CINEMAS:

CINEWAS:	
Number of cinemas	6
Size	2 241 m <sup>2</sup>
Capacity	874
Number of shows	10 950
Number of tickets sold	181 458
Total Revenue	R 7 617 431
Employees - direct	4
Employees - indirect	20

#### **ENTERTAINMENT AREA:**

Number of areas	8
Types of entertainment	Games Arcade, Night Club,
	Shows, Super Sport Arena
Size	27 515 m <sup>2</sup>
Capacity	7 374
Number of guests	376 363
Employees - full time	41
Casuals	8
Total annual turnover	R 24 616 363

#### **RETAIL OUTLETS:**

Number of shops	5
Employees - full time	18
Casuals	12
Total annual turnover	R 3 488 530

#### **HOTELS:**

3
193 rooms
323
50%
1%
105 645
57
44
R 20 651 577

#### **CONFERENCE FACILITIES:**

Size	2 144 m <sup>2</sup>
Capacity	1 570
Number of conventions	422
Number of delegates	40 786
Employees - direct	13
Employees - indirect	2
Total annual turnover	R 6 729 982

Taxable revenue (millions)	Rates of tax
0 - 10	
10 - 20	R 600 000
20 - 30	R 1 45m +
30 - 40	R 2 25m +
40 - 50	R 3 83m +
>50	R 5 35m +



## CAPE TOWN: GRANDWEST CASINO AND ENTERTAINMENT WORLD

Date opened	December 2000
Operator	SunWest International (Pty) Ltd
Management company	Sun International Management Ltd
Total capital investment	R 62 million
Employees	1 396
Permanent	1 022
Outsourced	374
Slots	2 524
Tables	79
Visitors	6 122 295

#### CALEDON: CALEDON HOTEL SPA CASINO

Date opened	October 2000
Operator	Tsogo Sun Caledon (Pty) Ltd
Management company	Tsogo Sun
Total capital investment	R 174 million
Employees	393
Permanent	168
Casual	150
Outsourced	75
Slots	343
Tables	8
Visitors	209 469

#### LANGEBAAN: CASINO MYKONOS (PTY) LTD

Date opened	November 2000
Operator	Wets Coast Leisure (Pty) Ltd
Management company	Tsogo Sun
Total capital investment	R 74 million
Employees	293
Permanent	199
Outsourced	94
Slots	300
Tables	9
Visitors	868 655

#### MOSSEL BAY: GARDEN ROUTE CASINO

Date opened	December 2002
Operator	Garden Route Casino (Pty) Ltd
Management company	Tsogo Sun
Total capital investment	R 168 million
Employees	338
Permanent	221
Outsourced	117
Slots	412
Tables	16
Visitors	404 888

#### WORCESTER: GOLDEN VALLEY CASINO

Date opened	November 2006
Operator	Worcester Casino (Pty) Ltd
Management company	Sun International Management Ltd
Total capital investment	R 187 million
Employees	406
Permanent	157
Outsourced	249
Slots	220
Tables	6
Visitors	430 000





## Casino Company Profiles

#### **TSOGO SUN GAMING**

Tsogo Sun Holdings Limited is Southern Africa's premier gaming, hotel and entertainment company and the largest black empowerment company in the leisure industry in South Africa.

Tsogo Sun Holdings is a listed entity, with 41.3% held by the Tsogo Investment Holding Company (with 99.56% shareholding by HCI), 39.7% by SABMiller and 19% by public and institutions.

Following the merger between Tsogo Sun and Gold Reef Investments in 2011, the Tsogo Sun Group now consists of 14 casinos in South Africa and 94 hotels (owned, leased and managed), primarily in South Africa, but also in seven other countries across Africa and in the Middle East.

The Group operates through two main divisions, Tsogo Sun Gaming and Southern Sun Hotels. Tsogo Sun Gaming consists of 14 entertainment destinations in six provinces, as follows: **Gauteng** (three properties) - Montecasino, Gold Reef City Casino and Silverstar Casino; Kwazulu/Natal (three properties) - Suncoast Casino & Entertainment World, Golden Horse Casino and Blackrock Casino; Mpumalanga (two properties) – Emnotweni Casino and The Ridge Casino; Free State (one property) – Goldfields Casino; Eastern Cape (two properties) - Hemingways Casino and Queens Casino; Western Cape (three properties) – The Caledon Casino, Hotel & Spa, Mykonos Casino and Garden Route Casino.

In addition to these entertainment destinations, Tsogo Sun Gaming also owns and operates the Gold Reef City Theme Park and the Montecasino Bird Gardens. It was also responsible for developing Sandton Convention Centre.

Tsogo Sun Gaming is committed to being at the forefront of the implementation of world class standards in South African casinos. We are also quietly passionate about empowerment and social responsibility both internally in the Group and externally within various communities in South Africa. Based on independent research by the CRF Institute, the Tsogo Sun Group has been certified as a Best Employer South Africa 2011/12 for its outstanding HR policies and excellent working conditions, excellent reputation, impressive training and development opportunities and highly engaged workforce.

#### LONDON CLUBS INTERNATIONAL

London Clubs International (LCI) has been publicly quoted on the London Stock Exchange since 1994. It has casinos in London, Egypt, Lebanon, and South Africa (Emerald Casino Resort in Vanderbijlpark).

The group operates wholly-owned casinos in the United Kingdom and joint ventures and management contracts overseas.

In 2006, the company was acquired by US-based Harrah's, the world's largest casino owner and operator.

#### PEERMONT GLOBAL

Peermont Hotels, Casinos and Resorts is a leading hospitality and gaming company that operates in South Africa and Botswana. Peermont has an excellent track record in the design, development, management, ownership and operation of multi-faceted integrated resorts, including hotels, casinos, convention centres, retail centres, health spas, restaurants, bars and other sport and entertainment facilities.

Peermont's competitive status is achieved by combining powerful shareholders, entrepreneurial management and corporate values with exceptional service, high quality products and incredible attention to detail. Peermont also respects the traditions of local communities and prides itself on its Corporate Social Investment ("CSI") initiatives in disadvantaged communities. Peermont operates a total of 14 properties, nine in South Africa and five in Botswana. Collectively, these 14 properties offer 3 273 slot machines, 155 gaming tables and 1 710 hotel rooms. Peermont Hotels, Casinos and Resorts include: Emperors Palace Hotel Casino Convention Entertainment Resort, Johannesburg; Graceland Hotel Casino and Country Club, Secunda; Mondazur Hotel at San Lameer, KwaZulu-Natal; Frontier Inn & Casino, Bethlehem; Umfolozi Hotel Casino Convention Resort, Empangeni; Rio Hotel Casino Convention Resort, Klerksdorp; Khoroni Hotel Casino Convention Resort, Thohoyandou; Taung Hotel Convention Resort, Taung Hotel and Convention Resort and Mmabatho Palms Hotel Casino Convention Resort in Mafikeng. In Botswana, Peermont owns and manages The Grand Palm Hotel Casino Convention Resort and the Mondior Hotel in Gaborone; the Metcourt Hotel as well as the Sedibeng Casino in Francistown and Syringa Casino in Selebi Phikwe.

#### **SUN INTERNATIONAL**

Sun International was established in 1983 and listed on the Johannesburg Stock Exchange in 1985. The group operates 22 casinos in southern Africa, including 13 of the 37 casino licences issued in South Africa.

Sun International owns and operates internationally acclaimed tourism resorts, luxury hotels and urban entertainment operations in 15 regulated jurisdictions in eight countries, namely South Africa,



Zambia, Nigeria, Botswana, Namibia, Lesotho, Swaziland and Chile. More than half of this portfolio has been developed in the last ten years, including new projects that have been launched in West Africa and South America.

Every day, over 50 000 customers from over 50 countries visit a Sun International property, accounting for 725 000 room nights sold in 2011, 163 000 of them to international tourists.

Over a period of three decades, the group has invested more than R14 billion in new tourism infrastructure. It employs just under

11 000 people on a permanent basis, has indirectly created 50 000 new employment opportunities in the broader tourism industry, and it has been estimated that its business has a direct impact on the livelihood of more than 500 000 people in southern Africa.

Sun International in the southern hemisphere enjoys a 42.2% share of the South African casino market. In Chile, Monticello's share of the non-municipal casino market stands at 28.9%.



## Corporate Social Investment

#### TSOGO SUN GAMING

#### Overview of corporate social investment activities

Companies that operate in highly regulated environments often feel the pressure to commit to CSI as means of obtaining a 'licence to trade'. At Tsogo Sun Gaming, our values are such that any act of giving back to our communities – who incidentally give us a licence to trade – is considered to be a privilege. The privilege of serving our communities is best demonstrated by the more than 1 000 Staff volunteers across the Tsogo Sun Group, who give unselfishly to help uplift our communities.

The recent merger between Gold Reef Resorts and Tsogo Sun Gaming has created a platform for the enlarged Tsogo Sun Group to engage even more actively in matters CSI and help create the positive change that is so badly needed.

The Tsogo Sun Gaming CSI strategy remains focused at addressing the needs of South Africa's youth. In this regard, the group budget of R37m, includes initiatives involving youth that are focused around:

- Developing and nurturing sporting talent
- Preserving Arts and Culture within South Africa and developing talented young performing arts scholars and professionals.
- Supporting Education through life skills
- Environmental preservation and regeneration
- Promoting tourism and tourism related job creation.

The Silverstar Soccer League which includes well over 800 youth, from more than 30 schools in the West Rand of Johannesburg, exemplifies the impact sport has on our youth. Participants in the league have achieved near 100% attendance at schools, 30 youth have been selected to play in SAFA sanctioned leagues and have received professional coaching to further nurture their amazing talent. A breeding ground for future Amakozi or Bafana Bafana players? Hopefully so.

The revival of Arts and Culture within South Africa is largely due to the efforts and investments made by the gaming Industry at large. In this regard the efforts of all industry participants are commended. Tsogo Sun Gaming has been privileged enough to play a role in this revival by continuously promoting local casts, musicians, vocalists, performers and artists in productions and events hosted at casinos. The ability to assemble an all South African all Black cast for Broadway productions such as Dream Girls, who have gone on to tour internationally, demonstrates the commitment to create positive change. To promote performing arts related education, the

Group has partnered with several leading tertiary institutions to assist in curriculum development and sponsor learners.

The positive economic and social change that is created through increased Tourism activity is well documented and continuously highlighted by Government as a key focus area. Within the Tsogo Sun Group supporting Government in this endeavour to grow tourism has been a core CSI focus. The recently retired CEO of the Group, Jabu Mabuza, championed this course as the Chairman of SA Tourism, and continues to do so in his capacity of Deputy Chairman of the Tsogo Sun Board.

Mike Dowsley the Executive Director of the Suncoast Casino and Entertainment Complex, is spearheading Tourism development in Kwazulu Natal in his capacity as Chairman of the Durban Chamber of Commerce and Industry's Tourism Committee. Several other senior executives either serve on or are involved with Tourism related boards across the country, to support this key initiative. Investments in tourism related infrastructure and services continue to be made by the Group across South Africa, and to date exceed well in excess of R750m.



### **PROVINCIAL CSI**

### GAUTENG

### Montecasino

Project/Beneficiary	Amount	Area of focus
Montecasino Bird Garden	2 383 446	The facility serves as a tourist attraction and a wildlife education venue, particularly for schools, and also acts as a sanctuary for conservation purposes.
Young Community Shapers	222 479.24	Hosting event of Young Community Shapers.
Sports Development	162 369.70	Three day soccer tournament hosted on the Piazza for under priviledged children.
Healthcare facilities	3 584 144.50	Clinic services and facilities.
SA Police Services	196 050.38	Sponsoring of police vehicles and event facilities SAPS function.
SA Guide Dogs Association	192 644.69	Trains dogs to enhance the mobility, independence and dignity of blind and partially sighted people.
Life Skills Through Art – Performing Arts programme	42 519.80	Performing arts group from New York that provide camps to youngsters in the community through Life Skills programme that incorporates various disciplines from the arts.
Environmental projects	1 356 140.26	Environmentally-conscious waste disposal management.
Other CSI	287 363.95	
Responsible Gambling Programme	1 142 467.25	Organisation which helps persons with gambling problems.
TOTAL	9 569 625.77	

### **Gold Reef City Casino and Theme Park**

Project/Beneficiary	Amount	Area of focus
South African Apartheid Museum Freedom Park	3 861 097.62	Continuation of funding for the Apartheid Museum at Freedom Park
Feed SA	240 000.00	Feeding scheme and crèche development in Soweto
Education	207 128.82	Providing of modular classroom units
Youth development education initiatives	486 000.00	Outreach and education programmes for young people and disadvantaged students.
Dance for a Cure	36 000.00	Dance production at Lyric Theatre
Various children's charities	170 461.00	Provide entertainment and fun day opportunities for disadvantaged children from surrounding communities.
Other CSI	1 140 297.18	
Responsible Gambling Programme	1 087 464.78	Organisation which helps persons with gambling problems.
TOTAL	7 228 631.40	

### Silverstar Casino

Project/Beneficiary	Amount	Area of focus
Ma Afrika Tikkun	1 664 540.06	Development of multipurpose youth development centre in Orange Farm.
Silverstar Soccer League	1 129 756.90	Soccer academy for all schools in the disadvantaged communities on the West Rand. Includes soccer kit, equipment, training, school league and coaches.



### **Silverstar Casino (continued)**

Responsible Gambling Programme	449 006.00 <b>7 736 113.25</b>	Organisation which helps persons with gambling problems.
Other CSI Contributions	302 437.73	Overaginating which halos payang with greatling goal !
Black Eagle Foundation	41 442.08	To educate the public about, and to conserve and secure the Black Eagles in the Walter Sisulu (Witwatersrand) National Botanical Garden for future generations to enjoy.
SA Medical & Education Foundation	1 500 000.00	Refurbishment and upgrade of trauma unit at Leratong Hospital in the West Rand. This is one of the biggest hospitals in the country in dire need of repair to service the community.
Education Africa	80 000.00	To assist disadvantaged South Africans in their quest to obtain a quality, relevant education.
Heart Foundation	66 820.00	Raises awareness, educates and drives research on the benefits and characteristics of a healthy lifestyle so that fewer South Africans experience disability or die from cardiovascular disease.
Swaneville Community containers	233 068.90	Erecting containers in community to be used as offices and workshop facilities for youth development projects.
EDL Foundation Maths programme	218 177.86	Providing additional e-learning maths education to 160 learners from Lodirile Secondary School in Swaneville that includes computers, internet connectivity and facilitators.
Feed SA	406 000.00	Feeding over 300 children and families each month in the Munsieville community.
Youth Voice Journalism	70 061.40	Skills development in the field of journalism for unemployed youth in the community of Swaneville on the West Rand.
Christmas Wish list	461 381.40	Primary sponsor for an annual event to provide assistance to families and individuals in need.
Community development & infrastructure	1 154 863.00	Erecting of poles with luminaire for safety as well as providing crash barriers on the roads outside of the casino premises.

### **KWAZULU-NATAL**

### **SunCoast Casino & Entertainment World**

Project/Beneficiary	Amount	Area of focus
Vukukhanye Bursary Project	160 000.00	Selecting worthy bursars from primary school; high school and tertiary. Also drive the monthly Staff Mentorship Programme that provides staff assistance and interaction with Bursars. For the period 2010/2011 SUNCOAST took on eight Bursars with four more taken into the 2011/2012 period.
KZN Natal Cricket Union	324 083.44	SUNCOAST is in partnership with the KwaZulu Natal Cricket Union. An annual Sponsorship Agreement exists, that supports the Dolphins Academy which supports the upliftment of previously disadvantaged cricketers.
SunCoast Classic	533 474.29	An annual event, this golfing tournament provides a platform for the golfing fraternity and certain funds are directed in support of underprivileged communities and organisations

Duke of Edinburgh Tournament	223 268.00	A prestigious national amateur golf tournament held under the Tsogo Sun Gaming banner, the Tournament is hailed for its financial contribution towards the communities as echoed by the His Royal Highness, Prince Edward. He established the Duke of Edinburgh Cup Golf Tournament to raise money for International Golf for Youth Limited, which supports youth projects internationally. SUNCOAST chose to support our primary CSI partner, Vukukhanye.
Pirates Life-Saving Club	142 725.00	SUNCOAST is in partnership with the SUNCOAST Pirates Lifesaving Club. Our contribution aids in the development of previously disadvantaged groups as well as provides support to the development of Lifesaving along our precinct
SunCoast Compendium Triathlon	100 400.00	Well-known and long running triathlon popular in KZN, SUNCOAST supports this sports event by contributing to the running of the event. Recently SUNCOAST also acquired the naming rights to this event.
CANSA	89 033.00	Support of CANSA with the Night of 100 Stars event, Shavathon national event, and Coast to Coast launch event.
SunCoast celebrate 150 Telethon	119 037.00	As part of the 150 year celebration of Indian arrival in SA, SUNCOAST together with Lotus Fm hosted a telethon in an effort to purchase PCs for 10 disadvantaged schools in the community at large. This purchase and hand-over will be done in the new financial year.
Zig Zag Surf Awards	52 278.00	As a surf and turf destination, SUNCOAST contributed towards the annual national Surf Awards held at SUNCOAST
1860 Indian Legacy Foundation	300 000.00	Contribution towards the Government / Provincial event that was held at the Moses Mabhida Stadium in honour of the 150 years Celebration commemorating the arrival of Indians in South Africa.
Vukukhanye Maintenance Project	30 000.00	Annually SUNCOAST contributes to infrastructure development or renovations as required in Chesterville. For the period 2010/2011 the One Stop Trauma Centre was the project managed by SUNCOAST Maintenance Team
Other CSI	605 304.54	
Responsible Gambling Programme	975 145.00	Organisation which helps persons with gambling problems.
TOTAL	3 654 748.27	

### **Golden Horse**

Project/Beneficiary	Amount	Area of focus
Olwazini Discovery Centre	585 460.12	A science centre that offers its facilities free of charge to schools and the community as an educational and entertainment resource.
Community Police Forum	13 000.00	Police victim support centre.
Water& Environmental Affairs	110 000.00	Providing disadvantaged communities with water pumps
Careways Group	50 685.00	Organisation that provides counseling for employees with HIV/Aids.
Children's Christmas Party	57 814.14	Super Heroes Christmas party for orphans from surrounding children's homes.



### **Golden Horse (continued)**

Walter Sisulu Paediatric Cardiac Centre	40 000.00	A pediatric cardiac foundation for Africa, focussing on delivering life-saving surgery for underprivileged children with congenital heart disorders from across Africa.
Other CSI	13 299.40	
Responsible Gambling Programme	244 509.69	Organisation which helps persons with gambling problems.
TOTAL	1 113 468.35	

### **Black Rock**

	Amount	Area of focus
Newcastle Community Radio Station	119 556.24	Community radio station that broadcasts from the casino premises.
SA Feeding Project	11 710.82	A project that feeds underprivileged kids from the community who go to school but do not get a full meal at home.
Hope in Christ Mission	21 000.00	Orphanage that provides for homeless children from the community.
Other CSI	80 176.01	
Responsible Gambling Programme	123 402.80	Organisation which helps persons with gambling problems.
TOTAL	355 845.87	

### **WESTERN CAPE**

### Mykonos

Project/Beneficiary	Amount	Area of focus
Western Cape Community Trust	1 985 032.00	5% of pre-tax profits are donated to the Trust that was established primarily to provide educational assistance to the local community. The trustees are responsible for identifying and distributing these funds.
Responsible Gambling Programme	149 338.00	Organisation which helps persons with gambling problems.
TOTAL	2 134 370.00	

### Caledon Spa & Casino

Project/Beneficiary	Amount	Area of focus
Bursaries	515 545.56	Providing education opportunities to disadvantaged individuals that include their education fees, accommodation, transport and meals.
Caledon Community Trust	875 076.70	The Trust contributes to the development of the local community through contributions to school feeding schemes, educational facilities, skills development and entrepreneurs as well as school and tertiary education bursaries.
Other CSI	60 000.00	
Responsible Gambling Programme	166 814.00	Organisation which helps persons with gambling problems.
TOTAL	1 617 436.26	

### **Garden Route Casino and Spa**

Project/Beneficiary	Amount	Area of focus
Archway Foundation	500 000.00	Funding for the completion of building the school hall.
Multipurpose Centre	398 323.56	A multipurpose centre being constructed for the community in the Great Brak area.
The Mayoral Fund	50 000.00	Assistance provided to local municipality for critical causes.
Friemersheim Primary School	57 500.00	A new kitchen building for the school.
Brandwaght Primary School	131 731.80	Building of an IT Centre at the school.
New Life Theatre	156 629.65	Building of new offices at community theatre.
Park Primary School	72 924.00	Purchase of 20 new computers for learners.
SAPREC	50 000.00	Purchasing of food for seabirds during their rehabilitation process.
Other CSI	326 101.24	
Subtotal	1 743 213.43	
Responsible Gambling Programme	214 109.00	Organisation which helps persons with gambling problems.
TOTAL	1 957 322.43	

### FREE STATE

### **Goldfields Casino**

Project/Beneficiary	Amount	Area of focus
Goldfields Casino Community Development Trust	376 548.55	Education trust that provides schools with computer equipment, building development, school clothes, stationery and learner bursaries.
Children's crèches and care centres	52 733.32	Supply of stationery, blankets, groceries and educational toys.
Mojaho Public School	10 336.66	Providing the school with sewing machines, mattresses, school stationery supplies.
Amari School	10 000.00	School fundraising event
Welkom Lions Club	12 154.72	Support for the senior citizens
Other CSI	66 811.39	
Responsible Gambling Programme	159 760.53	Organisation which helps persons with gambling problems.
TOTAL	608 345.17	

### **EASTERN CAPE**

### **Queens Casino**

Project	Amount	Area of focus
Zulu Kama Trust	179 022.00	Trust aims to empower women, the disadvantaged youth and the surrounding rural community with 26 villages.
Queens Golf Day	30 707.72	Event hosted for the community fundraising and development.
Arts & Culture development	13 000.00	Host an community artistic exhibition
Other CSI	83 331.00	
Responsible Gambling Programme	93 377.00	Organisation which helps persons with gambling problems.
TOTAL	220 415.72	



### Hemingways

Project	Amount	Area of focus	
Community Clinic	176 395.00	Clinic facilities and services for the community.	
Glen Stella Orphanage	102 310.00	An orphanage caring for approximately 50 local children affected by HIV/ AIDS. Support is provided through the school in the form of funding, expertise (man hours), infrastructure (upgrading of facilities), feeding, schooling, clothing and immunization.	
Touching Lives project	31 790.00	Providing transport, uniforms, stationery and school fees for learners from disadvantaged communities.	
Southernwood Primary School	18 307.00	Refurbishment of classrooms	
Other CSI	61 586.00		
Responsible Gambling Programme	198 793.00	Organisation which helps persons with gambling problems.	
TOTAL	589 181.00		

### **MPUMULANGA**

### **Emnotweni Casino**

Project	Amount	Area of focus
Phatfwa School	35 876.52	Emnotweni has embarked on a journey to empower a number of orphans at the White River Phatfwa Secondary School. This includes school fees and uniforms, tutorial fees as well as computers, stationery and learning materials required.
School & tutor fees	35 966.96	As an extension of the commitment to Phatfwa Secondary School is a learnership programme for Grade 12 students that wish to study further. Emnotweni provides guidance and assistance on further studies including tutorials for extra lessons.
SOS Childrens Village	75 600.00	SOS Children's Villages build families for orphaned and abandoned children. Eight to ten children are cared for in small family-type homes, the SOS families, and are raised like brothers and sisters.
Transport for children cancer patients	23 600.00	
Other CSI	28 982.98	Smaller contributions made to a variety of charitable organizations.
Responsible Gambling Programme	168 325.00	Organisation which helps persons with gambling problems.
TOTAL	369 351.46	

### The Ridge Casino

Project	Amount	Area of focus
Middelburg Care Village	196 162.93	Making the lives of young and old a little better. Ongoing monthly assistance in the form of school stationery, personal hygiene products, scholarships, medication, birthday gifts and grocery items.
Annual Schools Charity Soccer Day	117 332.23	An annual soccer event hosted by The Ridge for 16 teams from schools in disadvantaged areas.
Rhino preservation	116 713.90	Assisting in the fight to preserve the rhino, ground hornbill and black-footed cat.
SAPS	21 184.97	Victim support centre and fight against crime initiative.
Other CSI	78 515.73	Smaller contributions made to a variety of charitable organizations.
Responsible Gambling Programme	225 641.47	Organisation which helps persons with gambling problems.
TOTAL	755 551.23	

### **Peermont Group**

#### **CSI Philosophy**

Peermont Hotels, Casinos and Resorts is one of South Africa's most empowered hospitality and gaming companies.

Since inception, the company has been committed to making a sustained contribution towards Broad-based Black Economic Empowerment (BBBEE) and community development. This is achieved through various vehicles such as the Peermont Trusts and Corporate Social Investment (CSI) initiatives.

Four pillars of our CSI strategy:

- Education
- · Youth Development
- · Entrepreneurial Enrichment
- Environmental Enrichment

Total CSI spend by Peermont Trusts and CSI Funds amounted to R30.7 million, of which:

- R13,5 million was funded by donations from Peermont;
- R8,4 million was generated from investment income; and
- R8,9 million was funded from capital provided through previous Peermont donations and dividends.

A summary of our CSI initiatives:

### 1. Peermont Education Trust (PET)

The PET offers full scholarships (covering the cost of tuition, books, mentorship, accommodation and living expenses) to deserving young people from underprivileged backgrounds, who have demonstrated potential and ability to succeed in their chosen fields of study. From 36 students sponsored by the Trust in 2010, twenty passed, three failed and thirteen will graduate. This demonstrates the level of commitment from our students, achieving a superb 86% pass rate.

The trustees awarded eleven new scholarships for the 2011 academic year (at a cost of R76 400 each) bringing the total number of students to 30.

To date, the PET has financially supported a total of 83 university graduates in fields such as commerce, actuarial science, economics, mechatronics, physics, genetics and medicine.

In addition, the PET has sponsored over 400 learners under the Lesedi Industrial Skills Programme, which offers training for learners to become electricians, millwrights, fitters and turners, motor mechanics, nurses, chefs and other skills.

In addition, ten candidates were placed with HASA (Housekeeping Association of SA) for a one-year housekeeping course (cost R306 100); fourteen nursing students were sponsored to further their training (cost R299 600); six candidates were sponsored for a draughting course at the African Academy (cost R123 000); twenty candidates sponsored to complete a hospitality qualification course (cost R396 0000); and twenty-five candidates sponsored for training in electrical learnerships (cost R1 321 800).

### 2. Peermont Children's Trust (PCT)

The purpose of the PCT is to provide social, educational and emotional upliftment to children in disadvantaged areas where we operate.

To date, the PCT has refurbished two nursery schools for disadvantaged children; erected 40 jungle gyms for learners; established nine afterschool centres; created 140 media centres; sponsored learners under The Star Schools project; donated maths and science textbooks and equipment; sponsored sports coaching clinics for educators; purchased uniforms for underprivileged learners; funded special programmes for disabled learners and sponsored career-guidance workshops for 30 schools in Ekurhuleni.

### 3. Peermont School Support Programme (PSSP)

The PSSP project is a five-year, R40 million commitment to support the establishment of the "centres of excellence" in carefully selected high schools within Ekurhuleni and Sedibeng municipality catchment areas. The main objective is to empower our partner high schools to deliver quality matric results on a sustainable basis. Special focus is on Maths, Science, English and Technology.

The ethos of the programme is one of collaboration and sharing best practice based on a model of continuous learning.

The seven supported high schools are:

- General Smuts High School Vereeniging
- Germiston High School Germiston
- Lethulwazi Secondary School Vosloorus
- Sunward Park High School Boksburg
- Tembisa Secondary School Tembisa
- Thuto-Lesedi Secondary School Vosloorus
- Unity Secondary School Daveyton

The programme has been endorsed by authorities of the GDE (Gauteng Department of Education) and the GGB (Gauteng Gambling Board).



Under the PSSP programme, the company established Computer Laboratories at each of the high schools to specifically offer remedial-type teaching (i.e. language comprehension and mathematics) to address the challenges and help bridge the gap posed by primary school learners entering secondary schools ill-prepared and under equipped. The project will also cover the costs towards insurance, ADSL rental, security and armed response.

As an extension of the PSSP programme, 20 primary schools that serve as feeder schools to our partner schools were included into the programme, giving them a grant of R700 000 each.

The PSSP allocated its funds towards interventions that support systemic change in three core areas:

- i. Leadership and management
- ii. In the classroom
- iii. Extra-curricular activities

We aim to build effective leadership in the schools, secure alignment among all stakeholders, encourage positive behaviour change towards education, thus assisting to create a permanent and systematic change in the schools. The programme will touch the lives of about 30,000 learners over the five-year period.

### 4. Community Development and Infrastructure Funds

These funds have significantly impacted on the lives of the less-served communities through the following projects.

### 4.1. Public Infrastructure

Projects undertaken include the upgrading of walkways in Tembisa, upgrading of the so-called "death bend" at the OR Tambo International airport / R21 interchange, upgrading of Jones Road and the Griffiths off-ramp and the upgrading of the K157 / P157 interchange as well as the Olifant Fire Station.

### 4.2 East Rand Business Precinct

- This project is to prevent crime in the Jet Park and surrounding areas
- We have supplied and maintain two armed response vehicles that patrol the area
- We have repaired broken street lights, pot holes, etc. in the East Rand Business Precinct.

### 4.3 Winnie Mandela Informal Settlement crime prevention

• A community upliftment project to reduce crime in the area

 Two police vehicles were sponsored and are fully maintained by the company

### 5. The Ekurhuleni Peermont Chambers of Commerce Trust (ERCoCT)

The Ekurhuleni Peermont Chambers of Commerce Trust, EPCoCT (formerly known as the East Rand Chambers of Commerce Trust, ERCoCT), has its main objective the funding of small, medium and micro enterprises operating within the Ekurhuleni region in Gauteng. Over the past three years, the EPCoCT Trust has created numerous sustainable enterprises and empowered entrepreneurs to operate commercially viable businesses in the mainstream economy.

### 5.1 A brief description on projects supported:

- i. Conducive Business Enterprises: specialises in professional consulting, commissioning and maintenance services in the discipline of electrical engineering. Funding went towards the training of seven technicians to attend an electrical technicians training programme.
  - Grant R417 000
- ii. Boikano Accountants Inc.: provides financial management, tax planning and corporate compliance services to private and public companies, including government and NGOs. Funding went towards a training programme to up-skill disadvantaged black accounting graduates to qualify as accounting officers.
  - Grant R287 949
- iii. African Olive Trading: specialises in the processing and packaging of vegetables, which are then sold to clients such as hospitals, institutional homes, caterers and canteens. The grant went towards the purchase of vegetable processing equipment; refrigerated vehicle and office furniture as part of an expansion strategy.
  - Grant R290 218
- iv. Vermi Trade: specialises in vermicomposting trade operations, which involves the breeding of earthworms, production and sale of various vermiculture products. Funding towards the establishment of a production plant and purchase of earthworms and equipment.

Grant: R451 200

v. Khuphukani Bakery and Confectionery: supplies baked products to the greater community of Daveyton and surrounding areas. Funding went towards the construction of a bakery building in Daveyton, to be unveiled end of October 2011.

Grant: R328 f328

vi. Greenville Laundry: services the laundry and dry cleaning market in the south of Benoni's CBD in Ekurhuleni. The company offers coin-operated self-service and in-house laundry services to private and business clients. Funding went towards the procurement of new laundry equipment and working capital as part of the expansion.

Grant: R212 669

For the period 1 April 2010 to 31 March 2011, the Trust disbursed R1, 657,395 to businesses owned and operated by PDIs that demonstrated a potential to create jobs.

### 6. North West (NW) Hotel Casino Convention Resorts CSI

The NW properties Mmabatho Palms and Rio Casino are very much involved in projects that help empower local previously disadvantaged communities. The employees of Mmabatho Palms (with the technical support of the maintenance team) rolled up their sleeves and helped with the refurbishment of the Legae Motheo home in the Seweding Village in Mahikeng. Through the intervention of our staff, the home was hospitable to the many disadvantaged children who utilise the place for accommodation. Other projects include a soup kitchen at Naledi Life Skills centre, purchasing Christmas gifts for needy children, donating wheelchairs for handicapped basketball players, talent development for the youth interested in golf by supporting the Junior Golf Foundation, support for students doing supplementary education at the local hotel school and contributing towards efforts aimed at preventing crime in cooperation with the local SAPS.

### 7. KwaZulu-Natal (KZN) CSI Umfolozi Hotel Casino Convention Resort and Mondazur Resort

The company has joined hands with the local Business Against Crime unit to boost efforts aimed at combating crime in the area. The programme also works with rehabilitating past criminal offenders to re-integrate them into the community by offering them various skills to fend for themselves. Projects such as



feeding schemes for the Hope Project, Thuthukani School project for handicapped children and the Bevs Orphanage house. The other projects include Sokhaya Crèche for disadvantage children, Ikhwezi Bus Service for the Siyathuthuka Children, purchasing furniture and household goods for the Izulu Orphanage, the Rotary Club of Empangeni charity Project and the Empangeni trauma unit. Mondazur also supports a daily feeding scheme for 150 disadvantaged children in the South Coast area.

### 8. Graceland Hotel, Casino and Country Club

The company established the Peermont Southern Highveld Community Development Trust which offers bursaries to students from disadvantaged backgrounds to further their tertiary education. The Trust has supported a total of 9 students by paying for tuition, purchasing textbooks and paying for accommodation. One of the students Michael Mahlangu obtained a B.Sc degree in Aeronautical Engineering from Wits



University in 2011. Other projects include a feeding scheme for Basizeni school for learners with special needs, healthcare for the Baisisikazi Day Centre and Isiphephelo home-based care centre, where we pay the salary of a professional sister, assisting with primary healthcare, health education and training for caregivers, donated beds to the Zanele Mbeki home for the elderly and the Bong'umusa Day care centre for the poor. We also assist with paying for transport for local caddies from the local community.

### 9. Frontier Inn and Casino

Projects supported by the resort relate to youth development by supporting local sporting development to keep the youth engaged and away from engaging in criminal activities. We have supported the Eden Teen Challenge, the Cannonball Run, Bloemhof Golf Club and the SA Championship Darts. We have also made donations to the Lettie Fouché School for the mentally handicapped children.

### 10. Khoroni Hotel, Casino and Convention Resort

The resort established the Khoroni Community Education Trust to provide bursaries to deserving candidates from disadvantaged backgrounds in our catchment area. The resort also supported local BEE businessmen to run a cab service for hotel residents.

### **CSI Projects – Actual CSI Spend:**

January to December 2010	
2010 CSI Actual Spend By Peermont Trusts and Initiatives (South African units)	
Peermont Education Trust (PET)	8 291 851
Peermont Children's Trust (PYT)	7 428 412
East Rand Chamber of Commerce Trust	2 233 474
Community Development Fund	480 031
Public Infrastructure Fund	388 602
Thuthuka / Peermont School Support Programme	5 918 459
Other Emperors Palace projects	455 218
Umfolozi CSI projects	345 922
Graceland CSI Projects	104 358
SHCDT – Graceland	249 414
Khoroni CSI Projects	72 655
Khoroni CET	48 000
Frontier - CSI projects	51 084
FIDCT – Frontier	562 082
Rio CSI Projects	3 367 260
Mmabatho CSI Projects	225 629
Mondazur CSI Projects	12 927
Head Office CSI Projects	339 909
Total	30 712 823

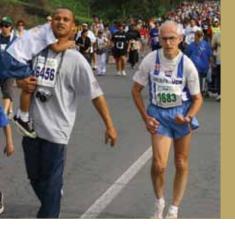


Funding of 2010 Actual CSI Spend (South African Units)	
Funded by Peermont Group donations, investment income and capital from previous Peermont donations and dividends	
Peermont donations (see breakdown below)	13 485 735
Investment income	8 355 047
Capital utilised	8 872 041
	30 712 823

2010 Donations by Peermont Group (South African units)	
Emperors Palace 2010 Donations	
Peermont Education Trust	1 221 076
Peermont Children's Trust	1 221 076
Community Development	4 884 305
Public Infrastructure	2 442 153
Other projects	455 218
	10 223 828

Rest of Group 2010 Donations	
Umfolozi	345 922
Graceland	104 354
SHCDT – Graceland	60 000
Khoroni	72 655
Khoroni CET	80 000
Frontier	51 804
FIDCT - Frontier	327 102
Rio	1 779 892
Mmabatho	225 629
Mondazur	12 927
Head Office	136 264
	3 196 553

Total Peermont Group 2010 Donations (South Africa)	13 485735



### **SUN INTERNATIONAL**

As a group, Sun International has strategically amended its CSI commitment to a focused and dedicated resourced effort relating to Social Economic Development (SED). This effort includes projected increases in monetary resources, escalating to a total of 4% of profit after tax by the end of 2013. The distribution of the available resources will be directed towards obtaining the optimum benefit in terms of the Broad-Based Black Economic Empowerment Codes. Appropriately, contributions will be directed to Social Economic Development.

The Group's community projects are managed both centrally and by individual units, with properties focusing on the immediate communities in the areas of their operations. Contributions are focused on a number of projects within the areas of Health and Welfare, Education and Community Development.

In Health and Welfare, projects such as Reach for a Dream, the Tapologo AIDS Hospice and Emmanuel's Haven receive substantial assistance from Sun International and provide care for children in distress or in need.

In Education, secondary schools, bursary funds and the Study Trust receive financial aid from the company in areas ranging from the Ekukhanyeni Primary School in Gauteng to the Clayhaven Primary School in KwaZulu-Natal.

The company is one of the major sponsors of the South African paralympic team that will compete in London in 2012. Sun International is also a founding member of the Arts and Culture Trust which has supported more than 500 projects throughout the country.

### Socio-economic contribution

One percent of profit after tax is committed to Social Investment and 2.25% to Enterprise Development. In 2010/11, total Corporate Social Investment spend was R18.3 million. This was a decrease from the R20 million spent in the previous year, in line with the Group decision to channel more money into Enterprise Development. The Sun International Social Community Development Trust was established to ensure that all projects were aligned with specific criteria. The company has identified five focus areas for SED: Health and Welfare, Education, Community Development, Sports, Arts and Culture, and "Other".

Where appropriate, Sun International has also entered into public/ private partnerships to ensure the sustainability of certain projects.

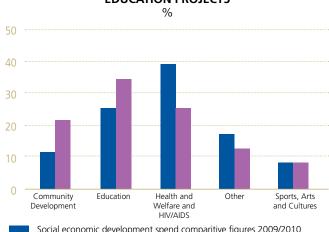
Socio-economic development expenditure comparative figures		
Focus areas	2011	2010
Community development	21%	11%
Education	34%	25%
Health, welfare and HIV/AIDS	25%	39%
Other	12%	17%
Sports, arts and culture	8%	8%
Total	100%	100%

Community Development expenditure increased by 74.7% as compared with the previous financial year. Sun International business units operate across various regions, and many of the community development projects are sparked by specific local needs.

Education expenditure increased by 24.4% compared to 2010. This was driven by the dire need for schools and skills – the shortage of which has been driven by poor economic conditions. Many parents cannot afford to pay for school fees or further education, leading Sun International to become involved in the Study Trust.

The overall Health and Welfare contribution was reduced by 41.3% compared to the previous financial year. This was largely owing to the increased attention given to Community Development and Education.

### **EDUCATION PROJECTS**





Some of Sun International's flagship projects are included below to demonstrate the type of initiatives in which the Group has been involved during 2011, and is not a comprehensive listing of all it's projects.

Health and welfare (Inc	luding HIV/AIDS)
Reach for a Dream	This initiative enabled 100 children suffering from life-threatening diseases to fulfil their dreams. The contribution to this initiative was R200 000.
SHAWCO	This student-run NGO at the University of Cape Town has been in existence since 1943, providing the community with basic healthcare services. GrandWest invested R676 000 in the project during the year.
Pholosong Hospital	The hospital is a regional hospital based in Gauteng and serves 900 000 previously disadvantaged citizens. Carnival City spent R502 100 towards revamping, equipment and the refurbishment of the trauma/casualty unit at the hospital. The trauma unit deals with approximately 40 000 patients per year.

Community development	
Blisters for Bread	GrandWest donated R538 153 to this feeding scheme which provides sustenance to 226 000 children in 630 schools across the Western Cape.
The Grootvallei / Blesbokspruit Conservation Project	This vital wetland in the heart of Gauteng is the centre of the project's environmental education programme for local communities. In 2011 Carnival City invested R230 000 in the programme. Over three years, a total of R360 000 has been committed to this project.
Lukhanyiso Children's Home	Boardwalk spent R430 650 on the extension of Lukhanyiso Children's home.
Love in Action Project	Love in Action is a shelter which takes care of abandoned children aged from six to 18 years. Morula assisted in completing the home for these children, at a cost of R309 738.
Umgungundlovu Tribal Authority Building	Wild Coast Sun spent R133 538 on the building of a courthouse which will provide a range of services for a community of 5 230 households, saving the poor and needy heavy transport costs to and from the Mbizana district offices in order to access services that will be offered by the new office.
The Mzamba Trauma and Care Centre	This is funded by the Wild Coast Sun Mbizana Development Trust. The cost of the project was R1 163 526. The Trauma and Care Centre is situated at the Mzamba Police Station opposite the Wild Coast Sun in the Eastern Cape. Its purpose is the protection and empowerment of crime victims, particularly women and children. It is envisaged that the centre will encourage the reporting of criminal activity and facilitate solutions to problems affecting the community.

Education	
The Study Trust	The combined efforts of Boardwalk and Head Office contributed R648 513 to this fund. The Trust is an independent national bursary organisation that grants bursaries to underprivileged deserving students studying, inter alia, finance, engineering, hospitality and tourism and information technology.
GrandWest CSI Bursary Fund	Established in 2007, the fund makes grants to applicants in the Western Cape who are involved in full-time studies in mathematics, science and technology. At its inception, the fund pledged R5 million over five years and during the past year granted R2 245 640 worth of bursaries.
Nkosinathi High School	This is a school in KwaZulu-Natal which had 14 classrooms with an enrolment of 1 200 African learners. The overcrowding in classrooms resulted in a ratio of 86 students to one classroom. Sibaya constructed three classrooms and eight cubicle toilet blocks.



Education (continued)	
Stonebridge Primary School	This school is located in Phoenix in KwaZulu-Natal. Sibaya renovated the existing library, refurbishing it with new tiling, shelves and furniture, and purchasing books. The value of the project was R204 339.
Factreton Primary School	This primary school in Cape Town was renovated. The buildings were repaired and additional items such as books for the library were donated. GrandWest spent R183 864 on equipment, tools and labour.
Mobile Science Laboratories	Ten laboratories to the value of R356 877 were purchased from Makhayise Industries and donated to various underprivileged schools.
Career Exhibition	The Carousel afforded 8 600 underprivileged Grade 11 and 12 learners from 30 high schools from the Hammanskraal and Moretele communities an opportunity to attend a four-day Career Exhibition Week where they were advised on the selection of career paths. Funds also supported student bursaries and financial assistance. The value of this initiative was R192 876.
Norokie Entrepreneurial Skills Development Project	This project, located at Swartdam, aims to provide a series of training workshops to develop dressmaking and manufacturing skills. The project also addresses life skills and healthcare problems such as HIV and AIDS, and contributes to the alleviation of poverty and related concerns in the surrounding community. R200 000 was spent on this project.

Sports, Arts and Culture	
SASCOC Paralympics	Sun International is one of the major sponsors of the South African Paralympic team which competed in the Beijing Olympics and will compete in London in 2012. R1.2 million has been set aside for 2012.
Arts and Culture Trust	As a founding member of the Trust, Sun International has supported more than 500 projects throughout the country. This year the contribution was R400 000.

The group has also been active in CSI projects in neighbouring countries:

Sun International Zambia spends some US\$200 000 every year on projects that supplement the Government's development programmes. A number of community projects have been undertaken in Livingstone and Kazungula, including interventions for the treatment of drinking water in order to reduce the incidence of water-borne diseases. The company also supports a number of orphanages, providing them with educational materials, foodstuffs, clothing and other everyday needs.

In Livingstone, the company supports farming projects where blind workers and widows living with HIV/AIDS have been trained in agriculture and enabled to sell their produce in local markets. Sun International Zambia supports fish-farming, mushroom-growing, and egg-rearing projects, and created the Farmers Market where 400 small-scale farmers can sell their goods.

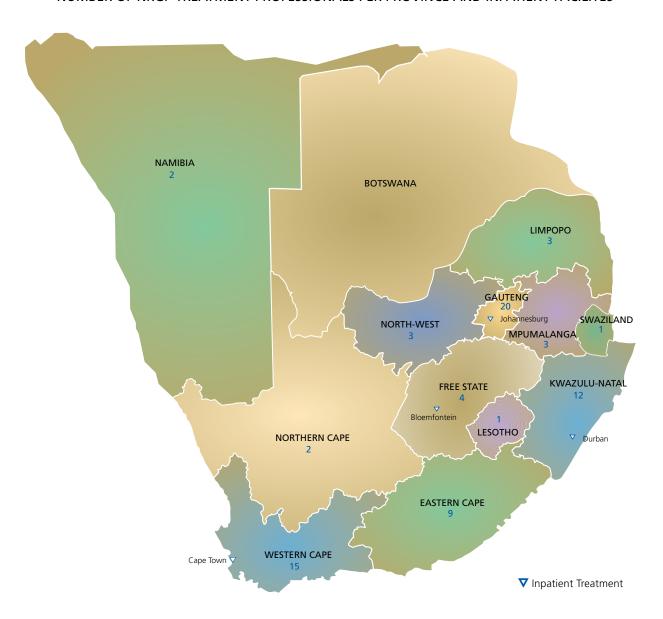
In Botswana, Gaborone Sun continues to support the SOS Children's Village and has donated funds to assist the new village in Serowe. The village currently has 76 children who have benefited through additional facilities that were built. In Lesotho, Namibia and Swaziland various projects that have been in place for many years continued to receive support, including support for clinics that were built in and around the areas in which the units operate.





## Treatment Centres

### NUMBER OF NRGP TREATMENT PROFESSIONALS PER PROVINCE AND INPATIENT FACILITES



Outpatient Centres		
Western Cape – 15	North-West – 3	
Free State – 4	KwaZulu-Natal – 12	
Northern Cape – 2	Gauteng – 20	
Eastern Cape – 9	Lesotho – 1	
Limpopo – 3	Namibia – 2	
Mpumalanga – 3	Swaziland – 1	

▼ Inpatient Treatment Centres
Bloemfontein
Cape Town
Durban
Johannesburg



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